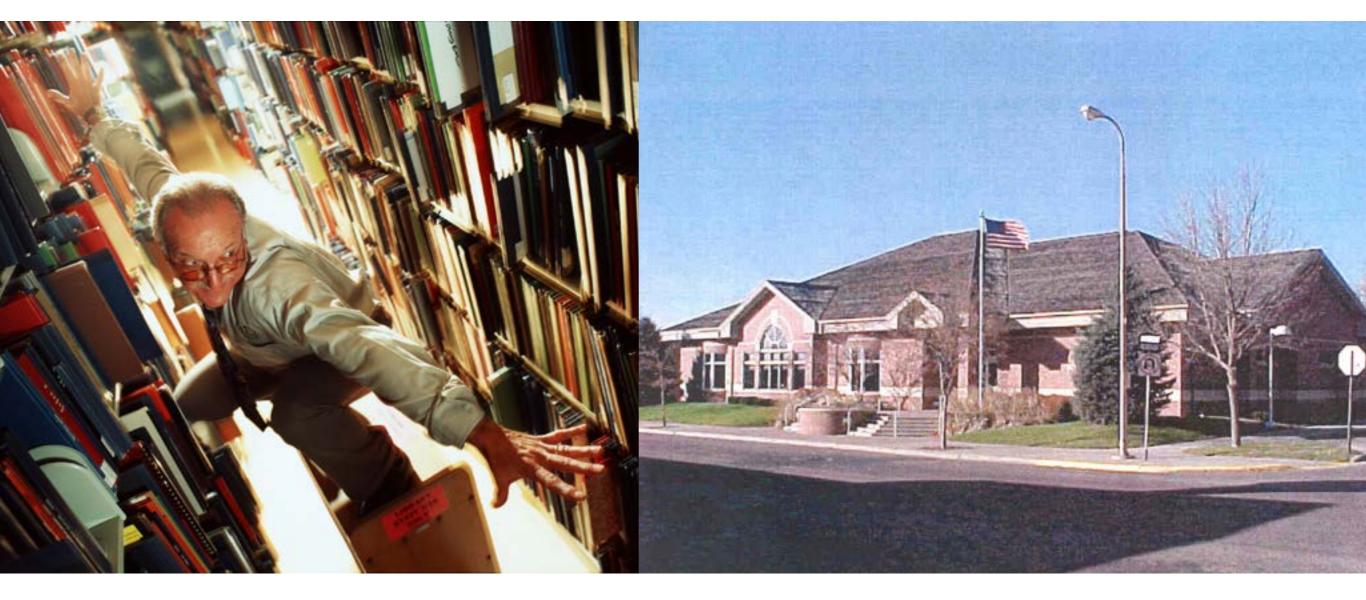


R. David Lankes
Syracuse University's iSchool
<a href="http://www.DavidLankes.org">http://www.DavidLankes.org</a>

### Take Aways

- I. Think Librarians Not Libraries
- 2. Think Community Not Collection
- 3. Think Aspirations Not Deficiencies

### Think Librarians Not Libraries



### Problem of Definition

### library | 'lī brerē, -brərē |

noun (pl. libraries)

- a building or room containing collections of books, periodicals, and sometimes films and recorded music for people to read, borrow, or refer to: a school library | [as modifier]: a library book.
- a collection of books and periodicals held in a library: the Institute houses an outstanding library of 35,000 volumes on the fine arts.
- a collection of films, recorded music, genetic material, etc., organized systematically and kept for research or borrowing: a record library.
- · a series of books, recordings, etc., issued by the same company and similar in appearance.
- a room in a private house where books are kept.
- (also software library)Computing a collection of programs and software packages made generally available, often loaded and stored on disk for immediate use.

ORIGIN late Middle English: via Old French from Latin *libraria bookshop*,' feminine (used as a noun) of *librarius 'relating to books*,' from *liber*, *libr-book*.'







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## Other Problem: Libraries Don't Make a Difference





A Mandated Facilitated Space (Virtual and/or Physical)
Maintained by the Community, Stewarded by Librarians,
and Dedicated to Knowledge.



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## Community Not Collection



Today	I's	Dat	e:
1000			

What do you love to do?

What are you passionate about?

Would you be interested in sharing what you know/ teaching it to your neighbors/ to the community?

Can I have your contact info?

Name\_\_\_\_

Phone\_\_\_\_

Email

Do you want to speak in person? Please have the Executive Director contact me \_\_\_\_\_

Susan L. Considine, Executive Director Fayetteville Free Library 300 Orchard Street Fayetteville, NY 13066 315-637-6374 X 307 sconsidine@fflib.org



Staff Initials

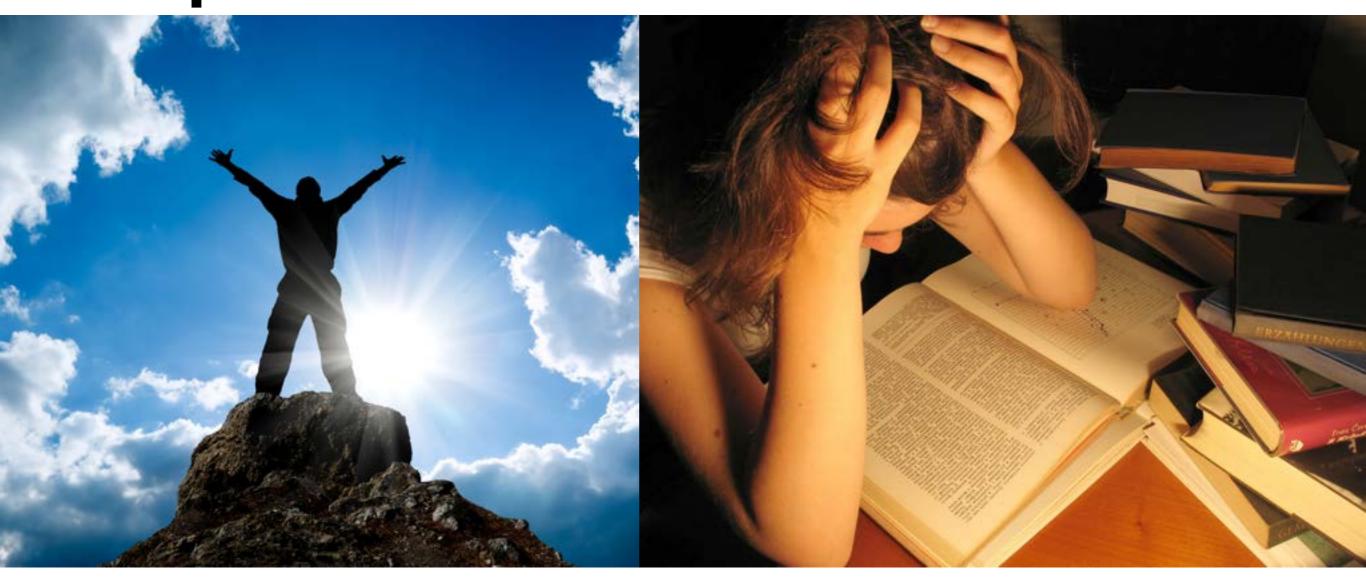
Date\_\_\_\_







## Aspirations Not Deficiencies



# Two Types of Deficit Thinking

- What We Expect
- How We Market

Reading

Reading

Tech Skills

Reading

Tech Skills

Remediation Activity Area Promotion Activity

Reading

Tech Skills

Remediation	Activity	Area	Promotion	Activity
Low Literacy Rates Low School Performance	Host Tutoring Services Reading Hours Book Clubs	Reading	Reading and Writing for Exploration, Learning and Opportunity	Writing Clubs Library as Community Publisher Local Author Engagement

Tech Skills

Remediation	Activity	Area	Promotion	Activity
Low Literacy Rates Low School Performance	Host Tutoring Services Reading Hours Book Clubs	Reading	Reading and Writing for Exploration, Learning and Opportunity	Writing Clubs Library as Community Publisher Local Author Engagement
Low Income Access Generational Access Issues ("Why can't grandpa tweet?")	Workshops Kindle Book Loading	Tech Skills	Economic Development Shaping Technology for Community Online Participation	Hack-a-thons Tech Petting Zoos

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Rural Connectivity	Public Access Machines	Internet Access	Economic Development Democratic Participation	Rural Broadband Initiative Municipal WiFi Hotspot Loaners

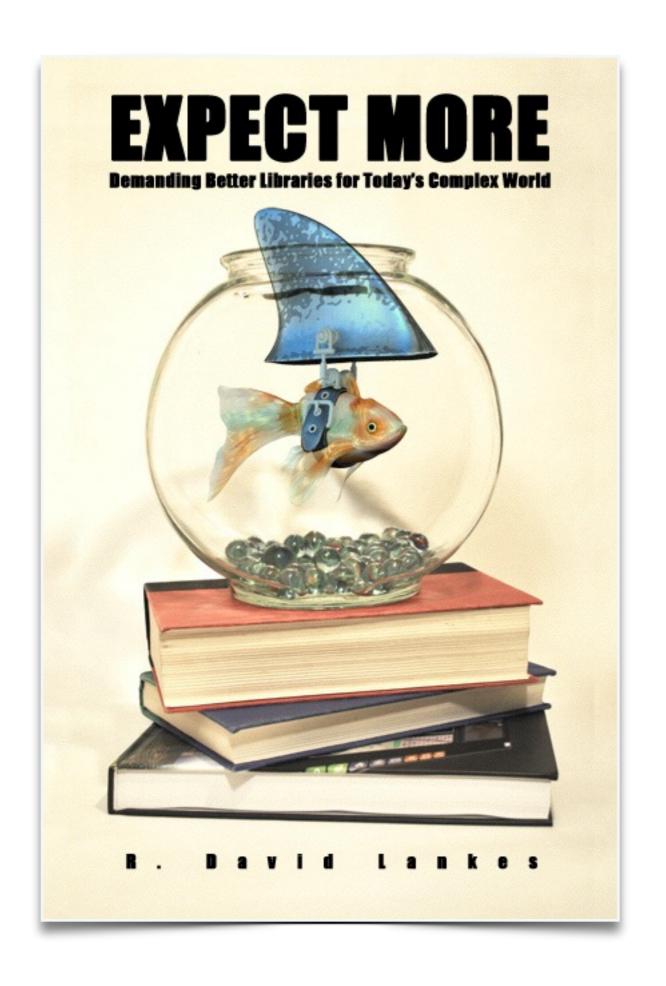
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We also cannot see our members as consumers whose primary deficit is their ability to create

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