

*Virtual Dave Lankes*

**Presentation**

<http://www.DavidLankes.org>

**TITLE:** Using Virtual Reference to Rule the World

**AUTHOR(s):** R. David Lankes

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**ABSTRACT:** Covering the operational and strategic aspects of virtual reference.

**KEYWORDS:** Virtual reference, Web, Librarianship

# Using Virtual Reference to Rule the World

R. David Lankes

Slides at:

<http://www.DavidLankes.org>





# A New Twist on Authority Control

R. David Lankes

Slides: [www.DavidLankes.org](http://www.DavidLankes.org)

Director, Information Institute of Syracuse &  
Associate Professor, School of Information

Studies

Syracuse University





- David Lankes: What is the dewey number for books on tattoos?
- A librarian will be with you in about a minute. Please do not use your "back", "forward", or "refresh" buttons, or you will be disconnected.
- [ Librarian - A librarian has joined the session.]
- Librarian: hi. I'll try to find that for you.
- Librarian: The books in our library are at call number 391.65 and 391.6



- Librarian: I'm answering your question from a library in Calif. What library do you go to? I could look and see whether there are books there on tattoos.
- David Lankes: do you know the corresponding dewey that would be?
- Librarian: Would you like for me to do that?
- David Lankes: I don't need a specific book, just making a funny graphic for a talk I'm doing.
- Librarian: Libraries use the same dewey number for the books. That way you could go to another library and look for a similar book in the same area.



- Librarian: And you should find books in your library under the same dewey number I just gave you, if your library has books on the subject.
- David Lankes: I know, but I would like to know the actual subject hitting that matches the dewey number.
- Librarian: When I searched my catalog, I used the keyword term "tattoos".
- David Lankes: Do you know a place on the web, or have access to the Dewey classification system?
- David Lankes: Perhaps WebDewey?
- Librarian: WebDewey? What is that? I looked up ...
- Librarian: tattoos in our online system at Books In Print and found the book "Tattoo Icon" and they list it at 391.65
- David Lankes: WebDewey is a way to look up terms in the dewey classification system...in essence the resource they used to assign that book to the number 391.65
- David Lankes: It's no big deal. The number was a great help.



- Librarian: Another title: "Tattoo Nation: Portraits of Celebrity Body Art" has the dewey number: 391.6/5
- Librarian: Is there a site on the internet for WebDewey?
- David Lankes: It probably is just called "tattoos" in dewey, but I'll be talking with catalogers and sometimes they actually know what names the actual numbers correspond to. Knowing a little about Dewey it might be either tattoos or body art or something else.
- David Lankes: <http://www.oclc.org/dewey/versions/webdewey/>
- David Lankes: You have to pay for access.
- Librarian: I'm not a cataloger. You probably have more knowledge on this than I do at the moment.
- David Lankes: No problem. Thanks again. Have a good day.



- Librarian: You are right that it could be found under different keywords. I was trying to find the most direct, quick answer to your question.
- David Lankes: And I got it. I asked for the number. That's what I needed.
- Librarian: You're welcome. Thanks for the challenge. Have a good day, yourself.
- David Lankes: The name was just a follow-up if you knew.
- David Lankes: bye.



# Post Game Summary



# Post Game Summary

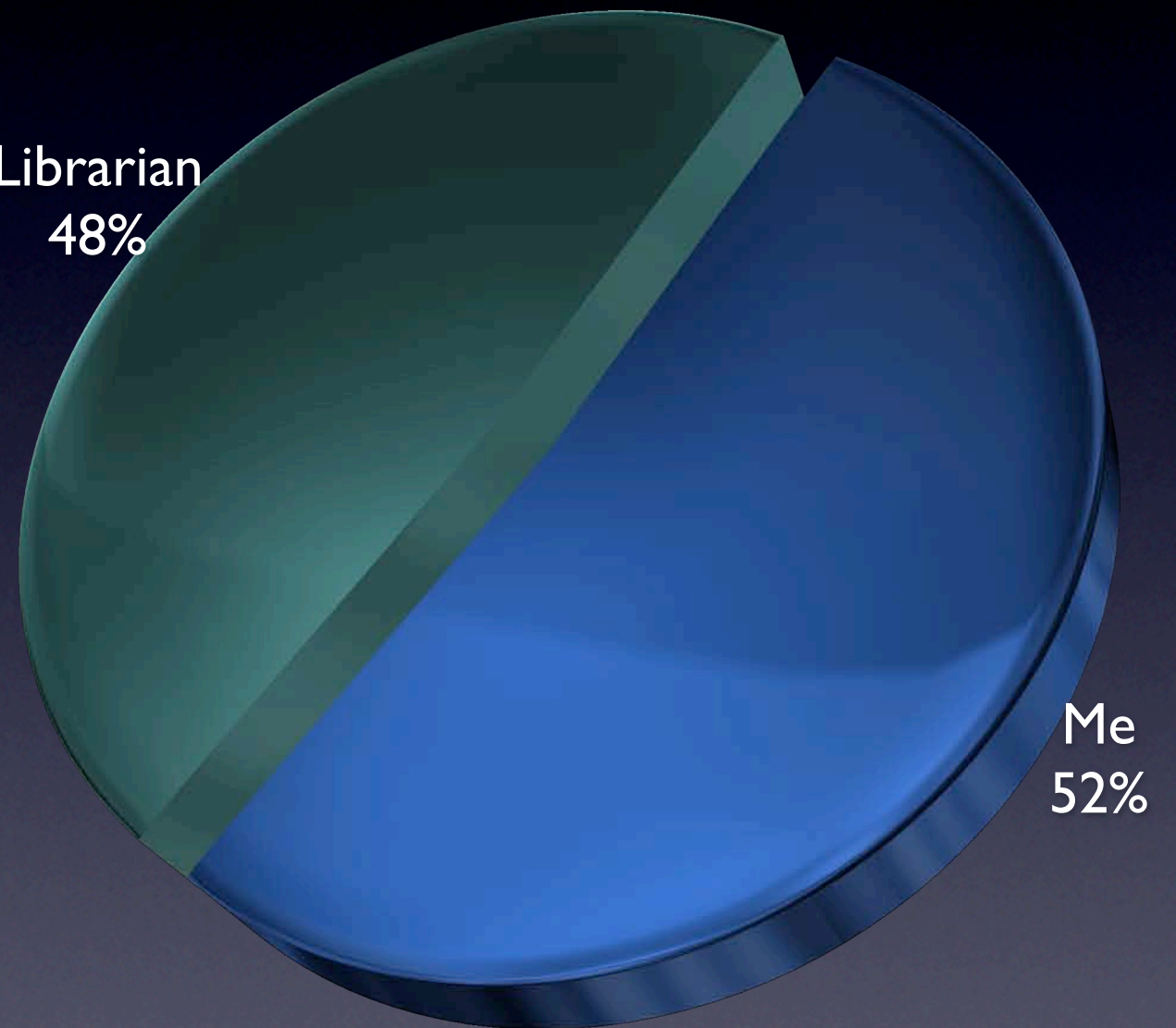
Total Messages	29
Librarian	14
Dave	15



# Post Game Summary

Total Messages	29
Librarian	14
Dave	15

Librarian  
48%

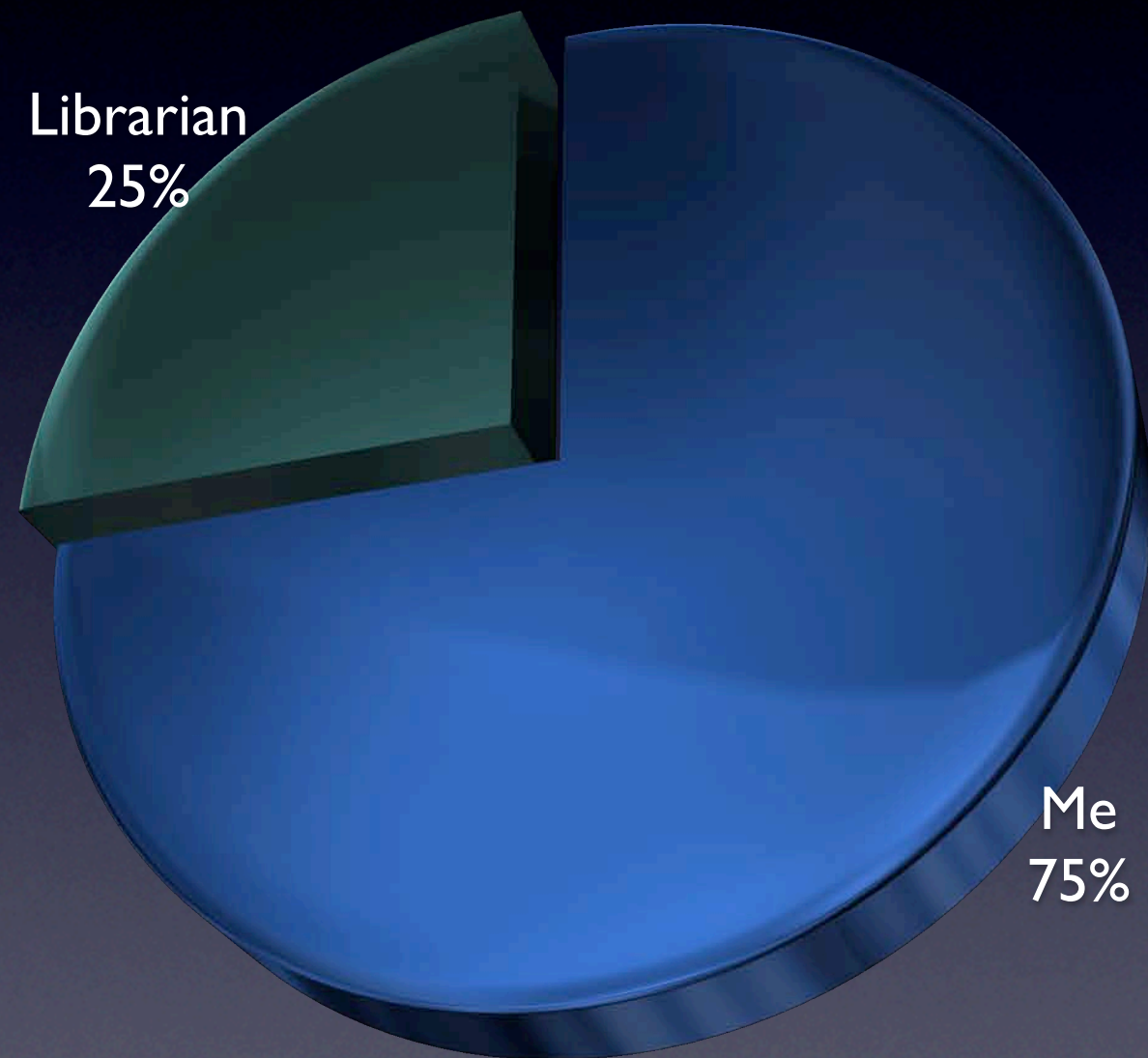


Me  
52%



# Post Game Summary

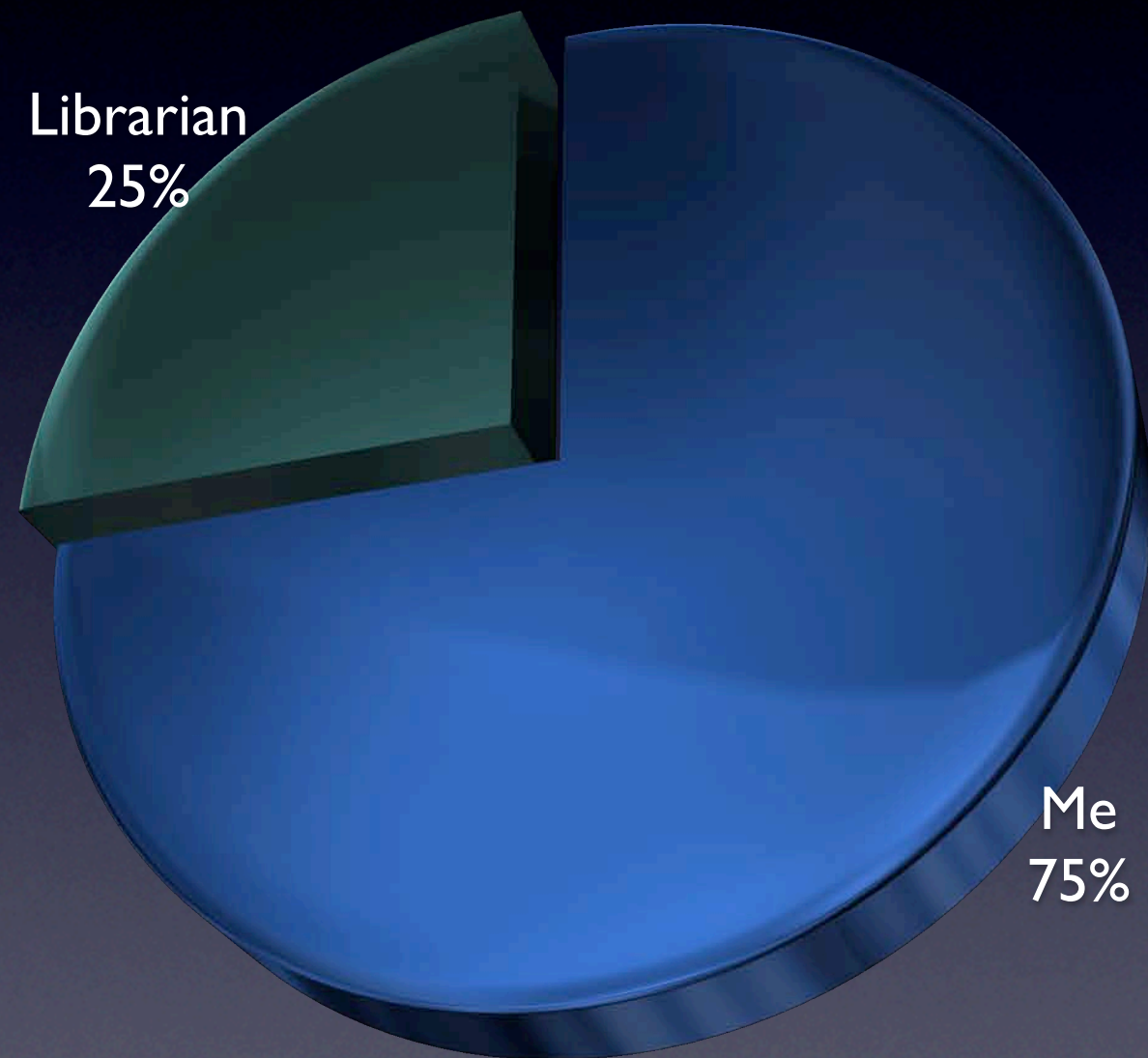
Total Messages	29
Librarian	14
Dave	15
Closing Messages	4
Librarian	1
Dave	3





# Post Game Summary

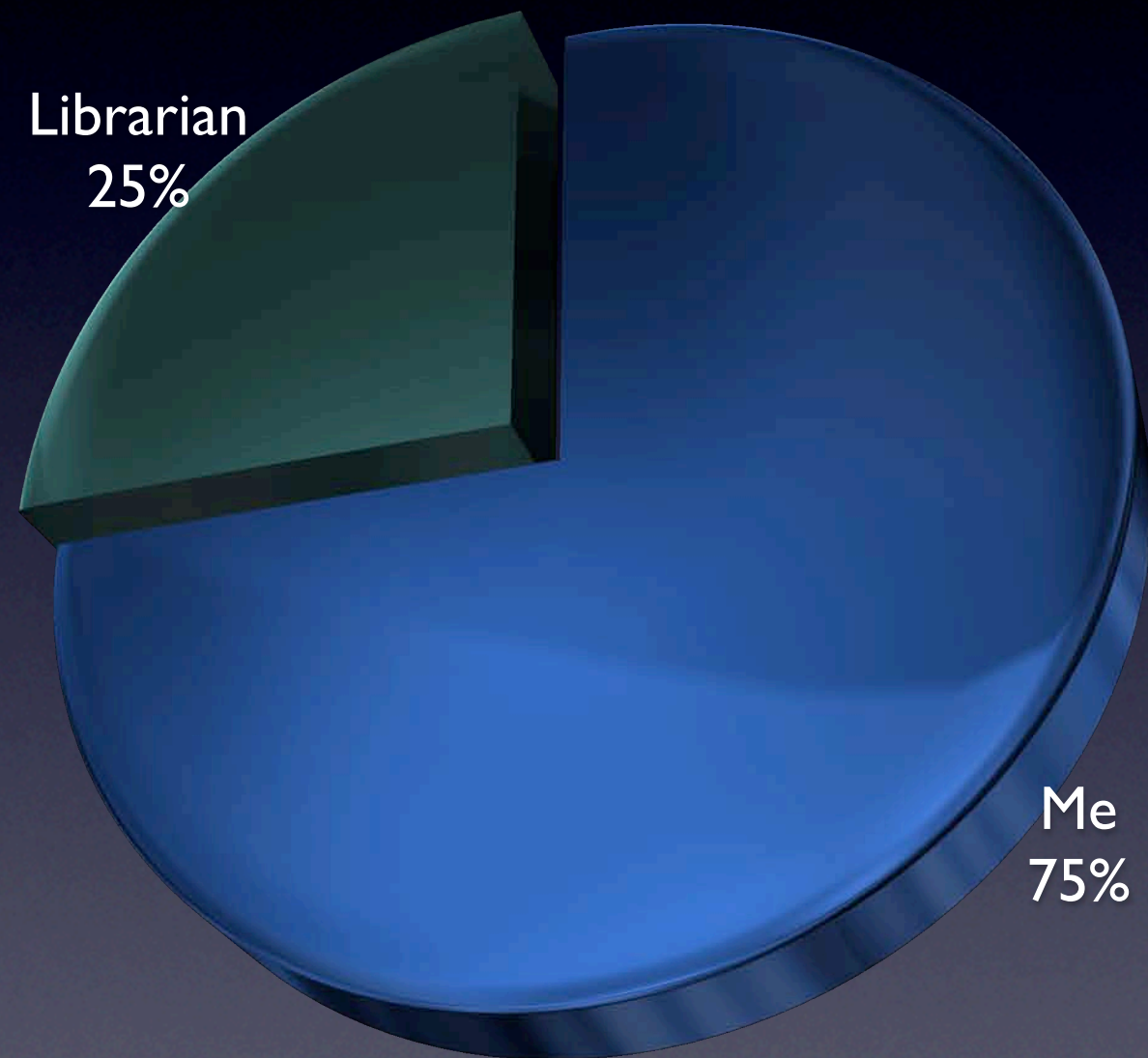
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Dave	3
Reference Questions	5





# Post Game Summary

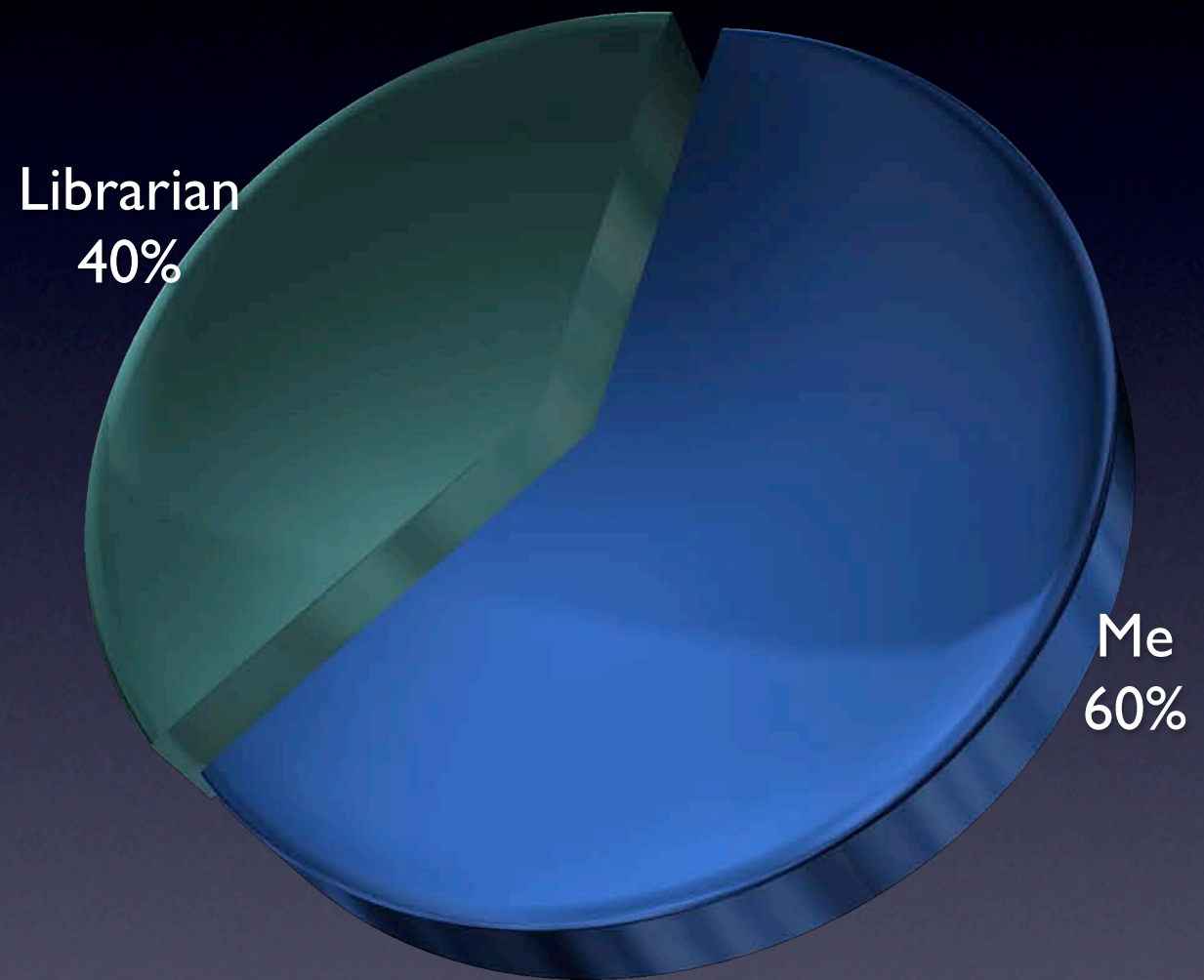
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Dave	3
Reference Questions	5
Librarian	2 (What is Web Dewey, Site for Dewey)





# Post Game Summary

Total Messages	29
Librarian	14
Dave	15
Closing Messages	4
Librarian	1
Dave	3
Reference Questions	5
Librarian	2 (What is Web Dewey, Site for Dewey)
Dave	3 (Dewey Number, Class and Site for Dewey)





# Uncomfortable?

- Reference is at once both the most public, and private function the library offers
- While we call it public service, we don't have the same transparency as technical service





# Libraries Have it Backwards

- Reference is an Unnatural Act
  - Admitting Ignorance is Uncomfortable - the Greedy Librarian Problem
- Self Promotion is Human Nature





# Agenda

- Why Virtual Reference
- Basics of Virtual Reference
  - General Digital Reference Model
  - Technical Opportunities
- Expanding Reference Service



Reference by Any  
Other Name



# Reference by Any Other Name

Digital Reference



# Reference by Any Other Name

Email Reference

Digital Reference

Live Reference

Virtual Reference

Chat Reference

eReference



# Reference by Any Other Name

Email Reference

Online Reference

Digital Reference

Live Reference

V\_Ref

AskA

Virtual Reference

Chat Reference

eReference

Dig\_Ref



# Reference by Any Other Name

Email Reference

Online Reference

Digital Reference

Live Reference

V\_Ref

AskA

QuestionPoint

Virtual Reference

Tutor.com

Docutek

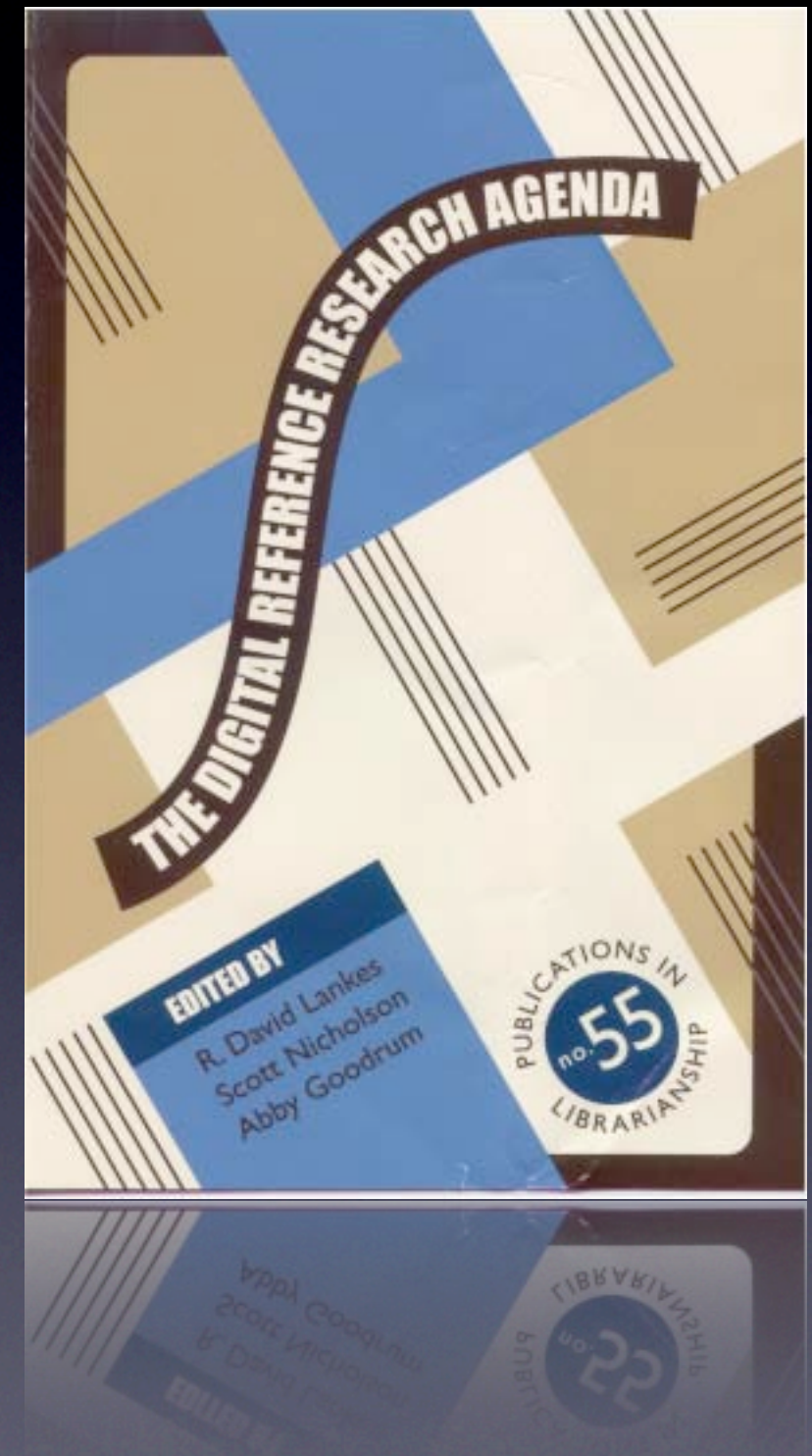
Chat Reference

eReference

Dig\_Ref



“The use of human  
intermediation to answer  
questions in a digital  
environment”  
- The Digital Reference  
Research Agenda

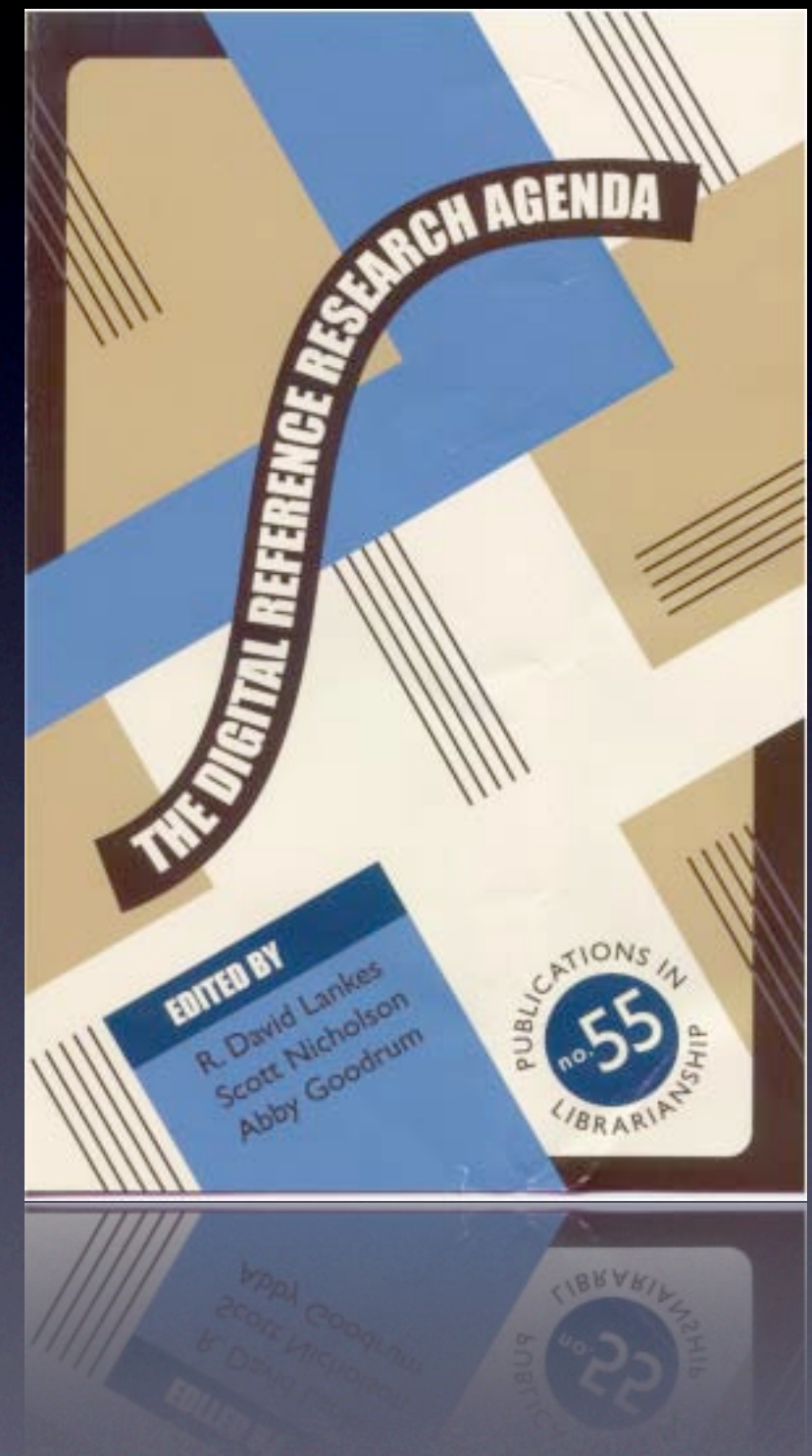




“The use of human  
intermediation to answer  
questions in a digital  
environment”

- The Digital Reference  
Research Agenda

An agenda to increase the  
technical knowledge (and  
capacity) of libraries and to build  
bridges (and respect) to the  
digital library and other  
communities.





# Lankes' Virtual Reference Perspective

- Reference is an Island of Chaos in a Sea of Library Order...That's a Good Thing
- Virtual Reference is Different from Traditional Reference - It Creates Artifacts by Default/Design
- Virtual Reference is Beyond Libraries



# Purpose, General





# Purpose, General

- Answer the Needs of the Constituency





# Purpose, General

- Answer the Needs of the Constituency
- Know the Needs of the Constituency





# Purpose, Internal



# Purpose, Internal

- Organizational Development and “Bonding”
  - Develop Group Identity
  - Common Policies
  - Provide Even Service Distribution
  - Provide Innovation Opportunities
  - Training



# Purpose, External



# Purpose, External

- Raise Visibility



# Purpose, External

- Raise Visibility
- Demonstrate Innovation



# Purpose, External

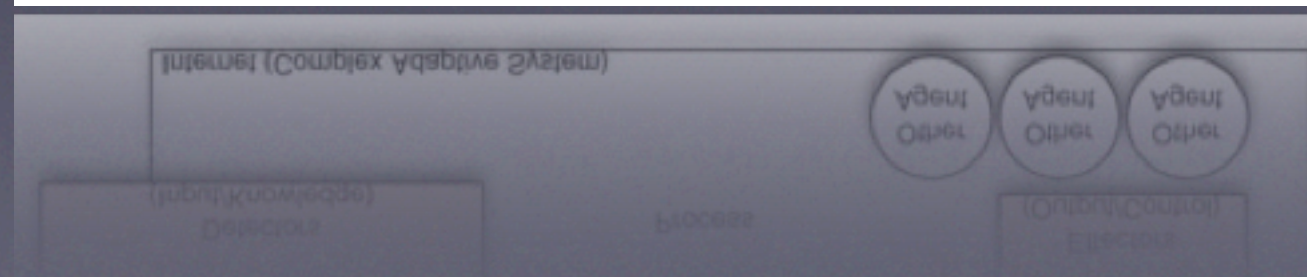
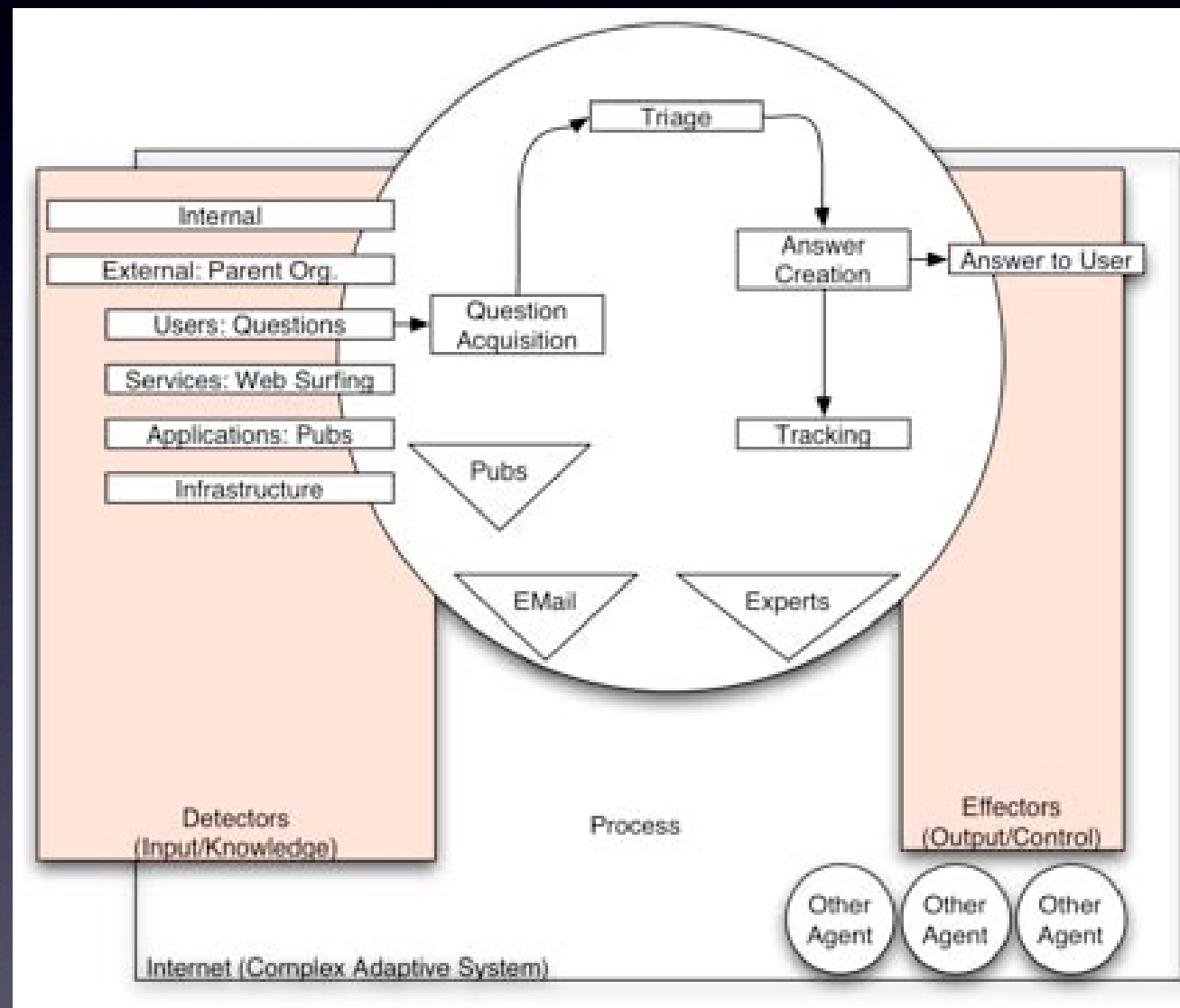
- Raise Visibility
- Demonstrate Innovation
- Provide Expanded Service
  - Time: Use Time Zones to Your Advantage
  - Expertise: Disconnect Reference from a Physical Collection



# General Digital Reference Model

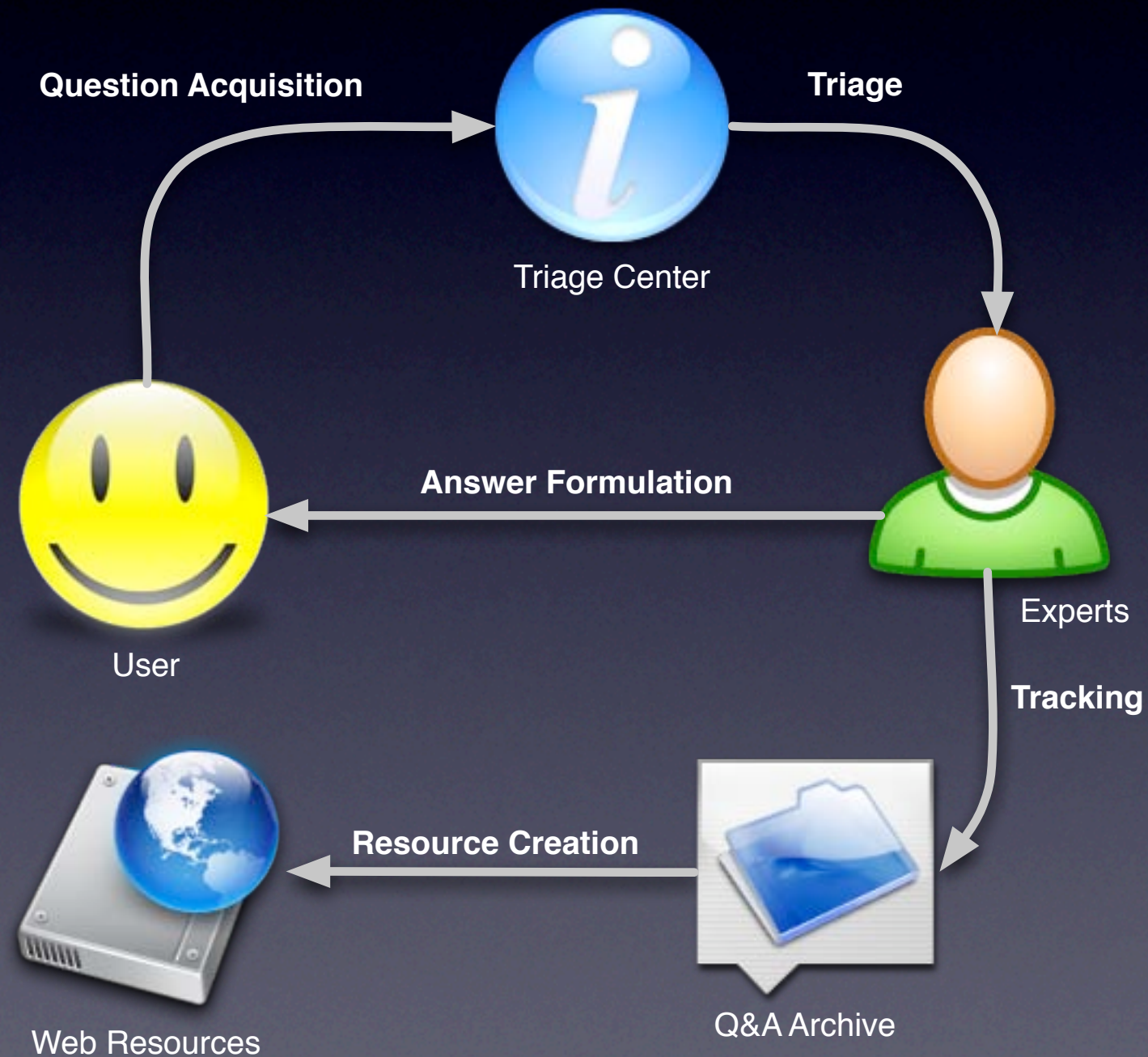


# General Digital Reference Model



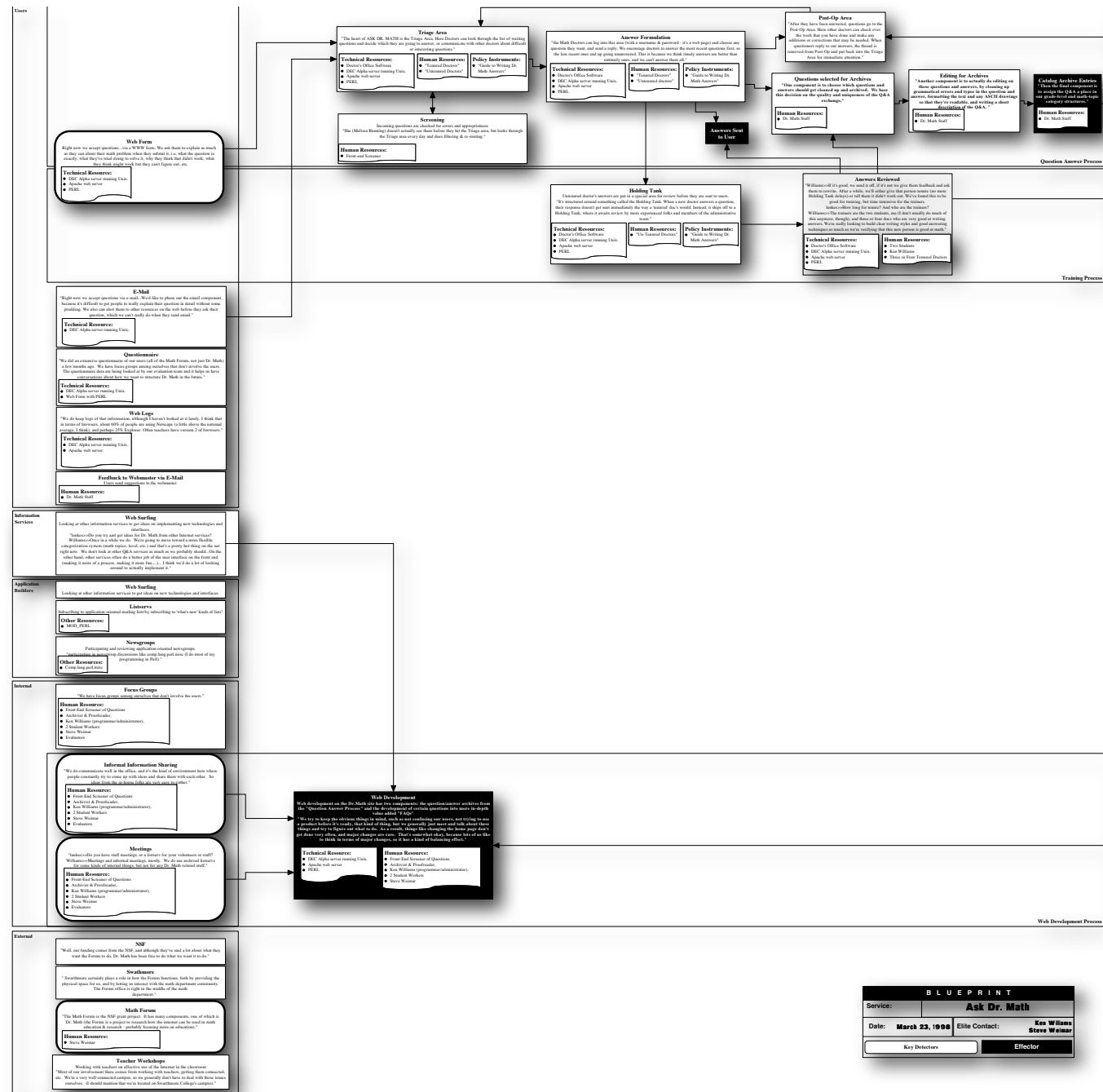


# General Digital Reference Model





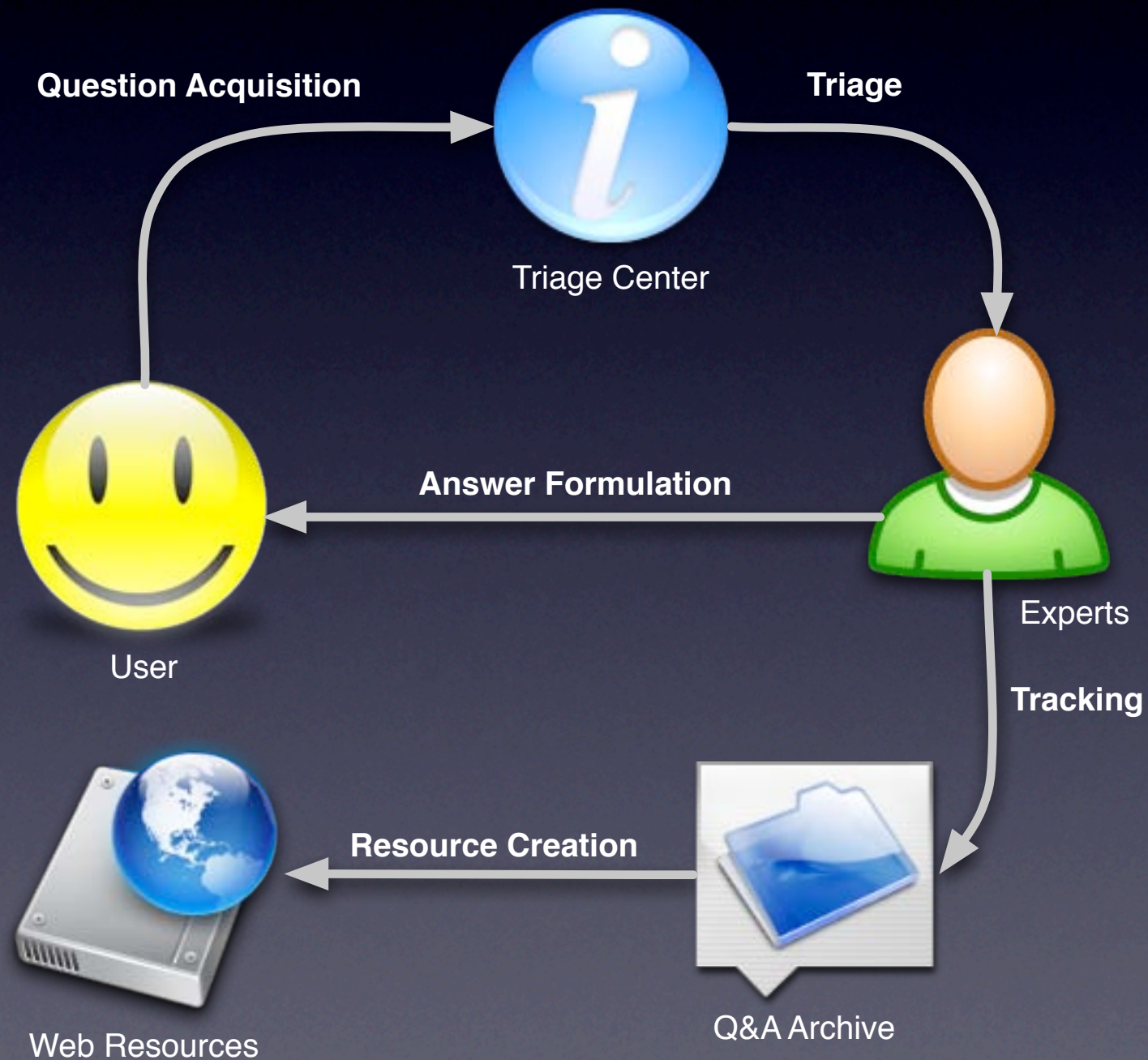
# Blueprints



BLUEPRINT			
Service:	Ask Dr. Math		
Date:	March 23, 1998	Elite Contact:	Ken Williams Steve Winters
	Key Directors:		Effector



# General Digital Reference Model





# Question Acquisition

- How Do Users Ask Questions
  - Modes: IM, E-Mail, Web?
  - Integrated with Other Reference?
  - Web Forms





# VR Modes



- Commercial “Chat” VR Software
- E-Mail
- IM
- Blogs
- Custom Web Applications



# “Chat”

- Library Centric Software
  - Good: Matches Needs and Expectations of the Library Community
  - Bad: Doesn't Match Anyone Else's





# Typical

Patron

http://www.questionpoint.org/crs/servlet/org.oclc.home.TFSRedirect Google

myWebCT MyYahoo Dave's World Institute Stuff Development Look at Bookmarks

## Onondaga County Public Library

447 South Salina Street, Syracuse, NY 13202-2494

Telephone: (315) 435-1900  
Email: [reference@onlib.org](mailto:reference@onlib.org)

### Welcome to Live Online Reference.

Please enter the information requested on the right side of your browser window, and click the connect button.

24/7 Reference is a new service that lets you get answers to your questions in real time over the Internet. The service is staffed by reference librarians in Onondaga County and throughout the country.

**During your session, please do not do any of the following, or you may be disconnected:**

- Type a new URL in this browser window
- Use the forward or refresh/reload buttons on your browser
- Add a site to your favorites or bookmarks list

While you are waiting, you can browse the OCPL website:

- [Library Catalog](#)
- [Databases](#)
- [Internet Links](#)

### 24/7 REFERENCE

Please enter the following and click the "Connect" button.

Check this box to make this session anonymous. [Please click here for explanation.](#)

Name (required)



Email Address

Confirm Email Address

Your nearest Library:

Zip Code

Your Question:

Connect  Exit 



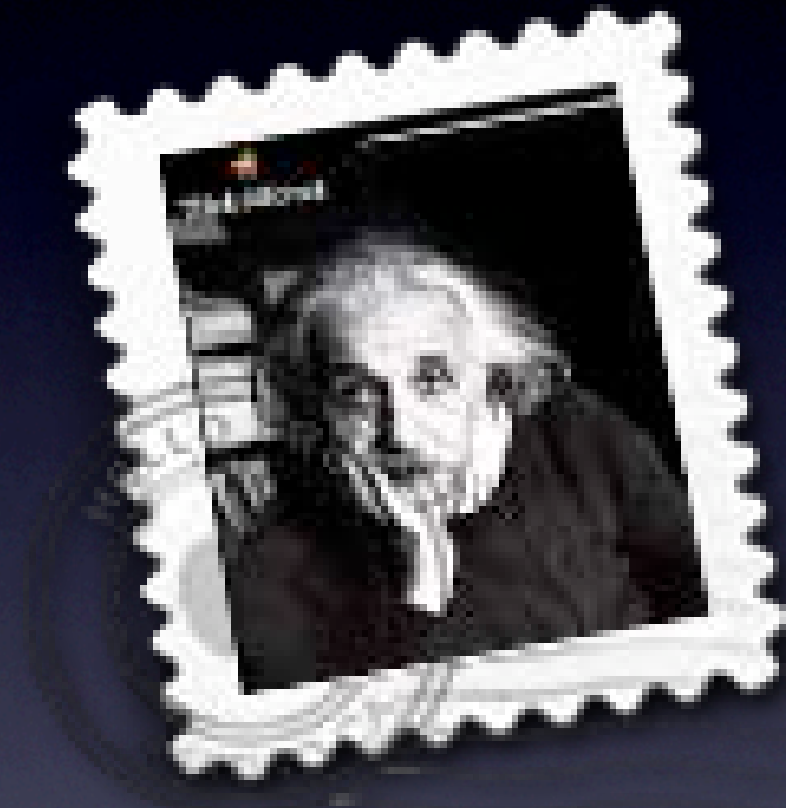
# Commercial “Chat”

 Pros	 Cons
Meets Expectations of Librarians	Meets No One Else's
Scripts	Scripts
Archives	Archives on Hosted Servers
Queuing	
Statistics	



# E-Mail

- 58 Million Americans do E-Mail at Least Once a Day - Number 1 Activity





# E-Mail

 Pros	 Cons
Part of Daily Workflow	So is Spam
Accommodates Rich Media Types	Like Viruses
Well Established Protocols	Set in the 1980's



# Instant Messaging

- 53 million adults trade instant messages and 24% of them swap IMs more frequently than email. IM also gains a following in workplaces





# Instant Messaging

 Pros	 Cons
Free	Proprietary (are you violating terms of service?)
Real Time	No Queuing
Cross Platform	Limited Media Types
Can Create Transcripts	Data Stored by Company





# Blogs

- 7% (8 million people ) of the 120 million U.S. adults who use the internet have created a blog
- 27% of internet users say they read blogs
- 5% of internet users say they use RSS aggregators or XML readers
- 12% of internet users have posted comments or other material on blogs.





# Blogs

 Pros	 Cons
Easy to Update	Built for Diaries
Built in Comments	Comment Spam
RSS	Hard to Highlight Comments
Modifiable	PHP Knowledge Needed



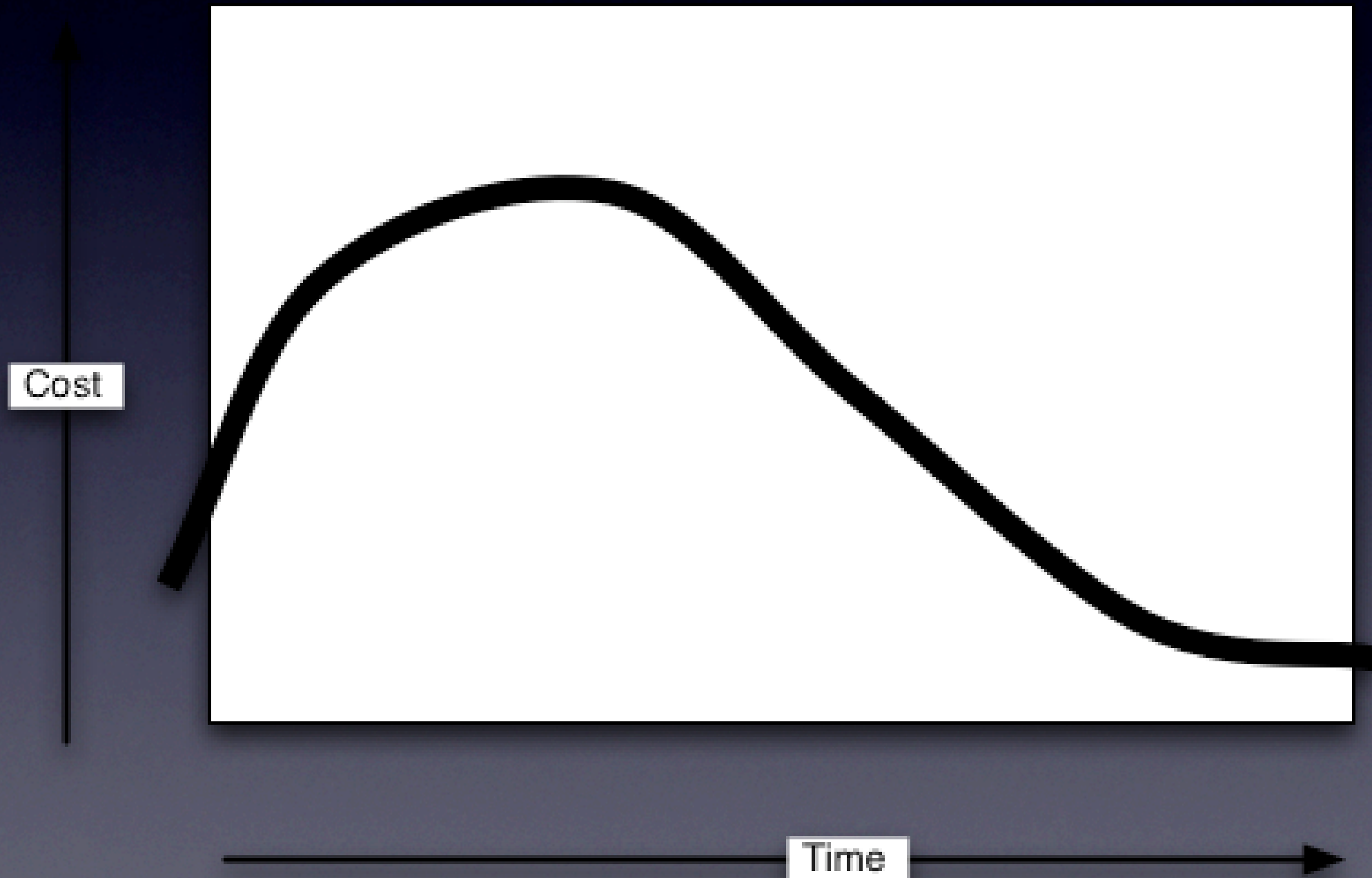
# Custom Web Apps

- Do not be Afraid
- Rise of Open Source and LAMP



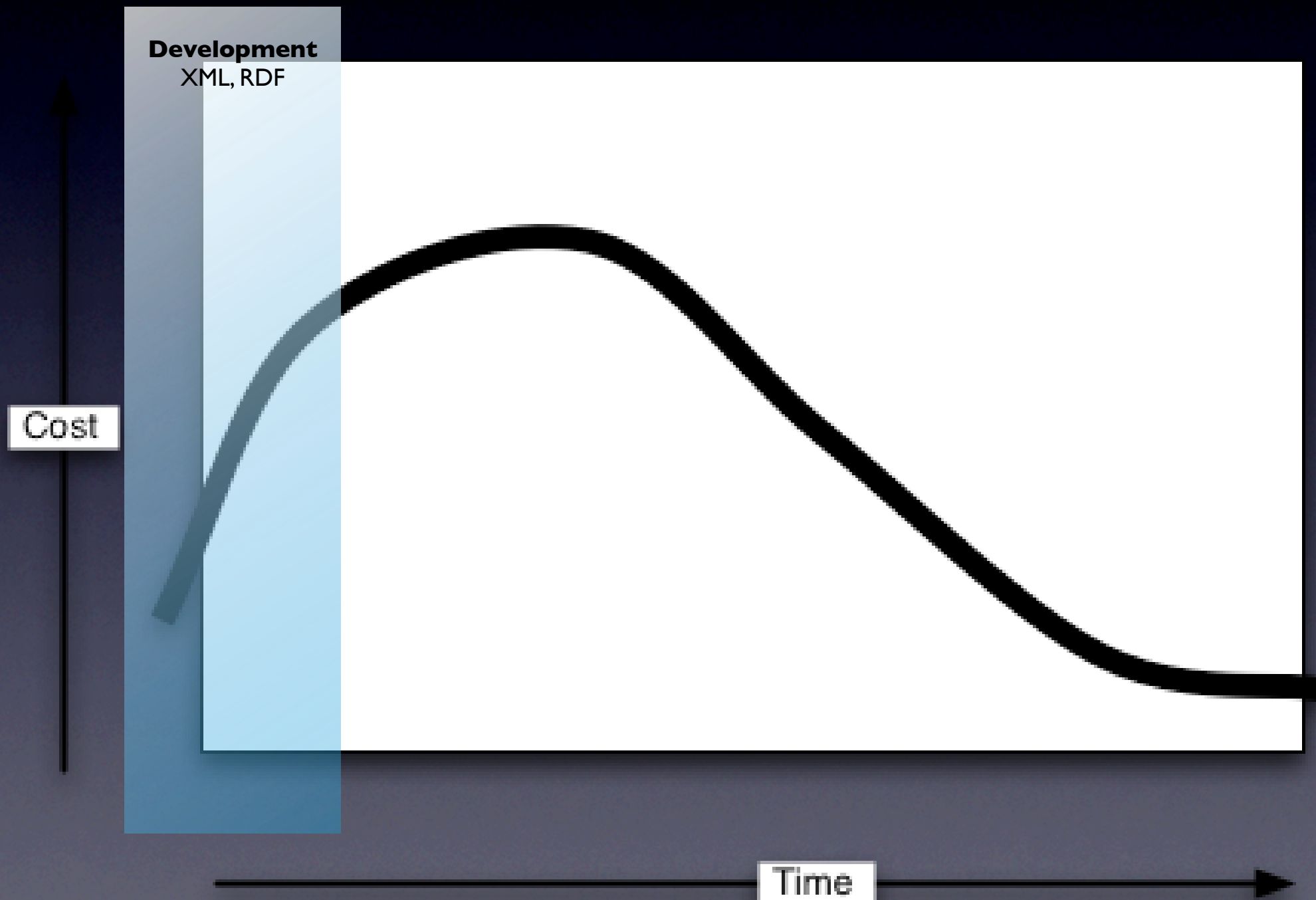


# Costs on a Curve



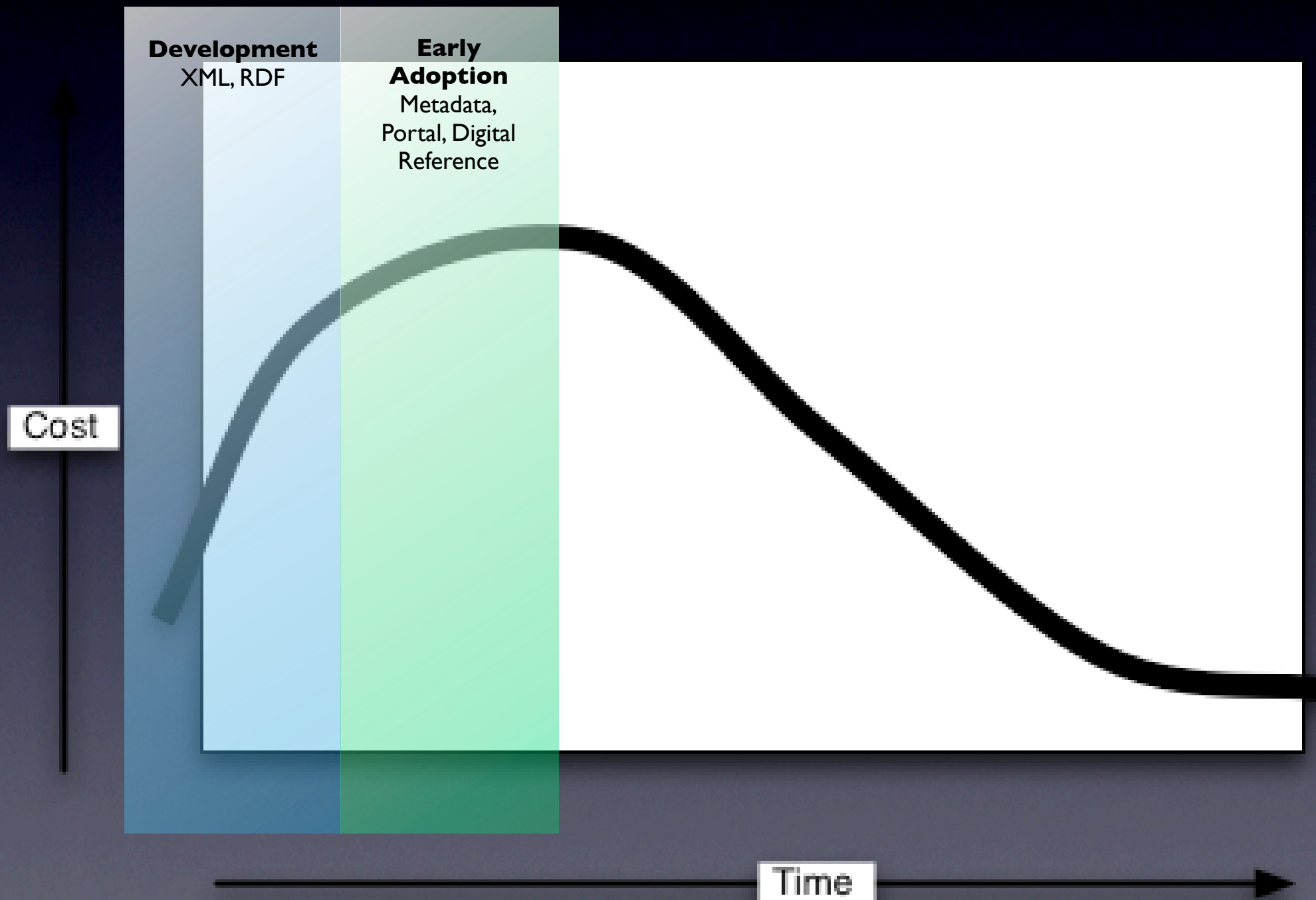


# Costs on a Curve



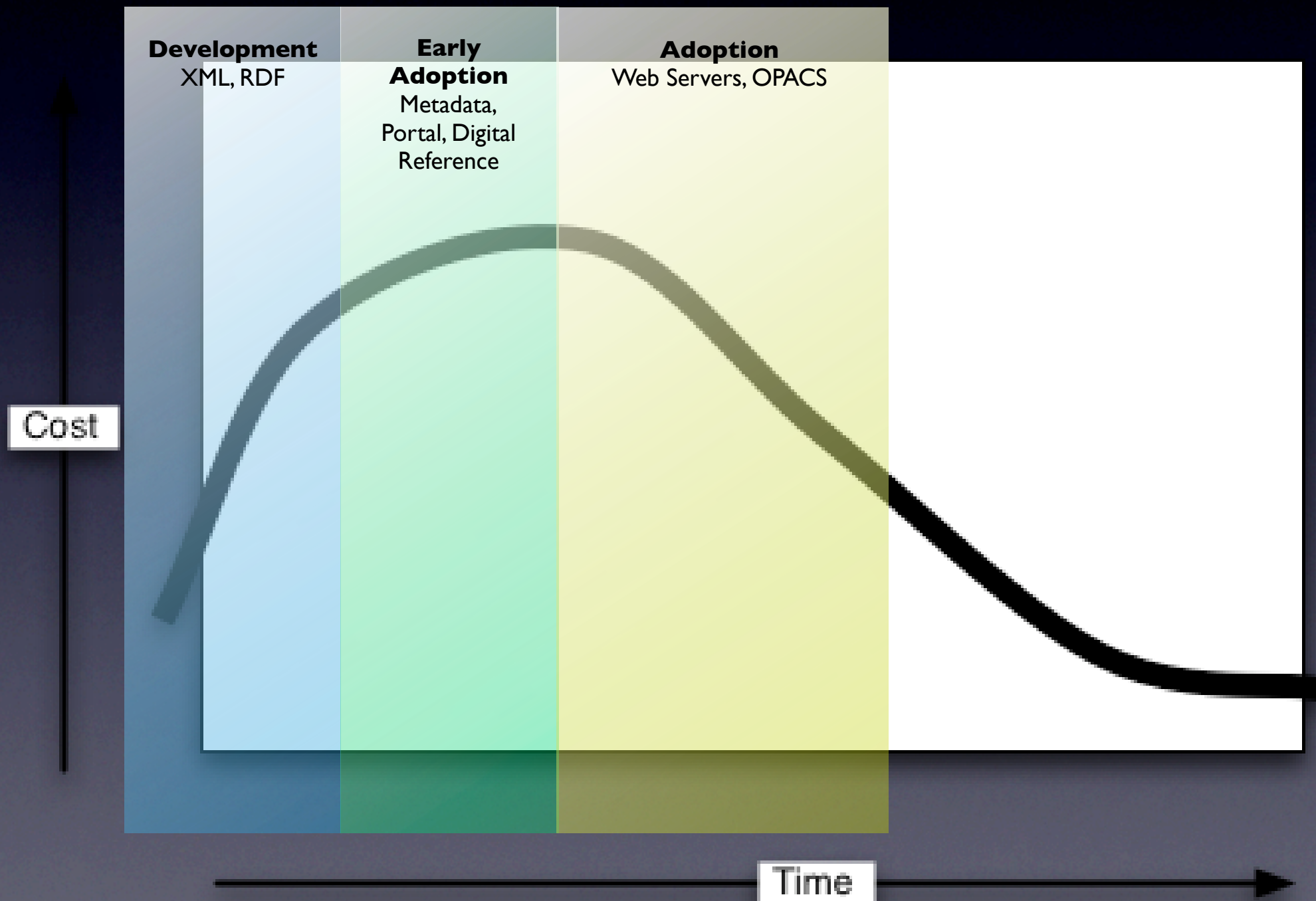


# Costs on a Curve



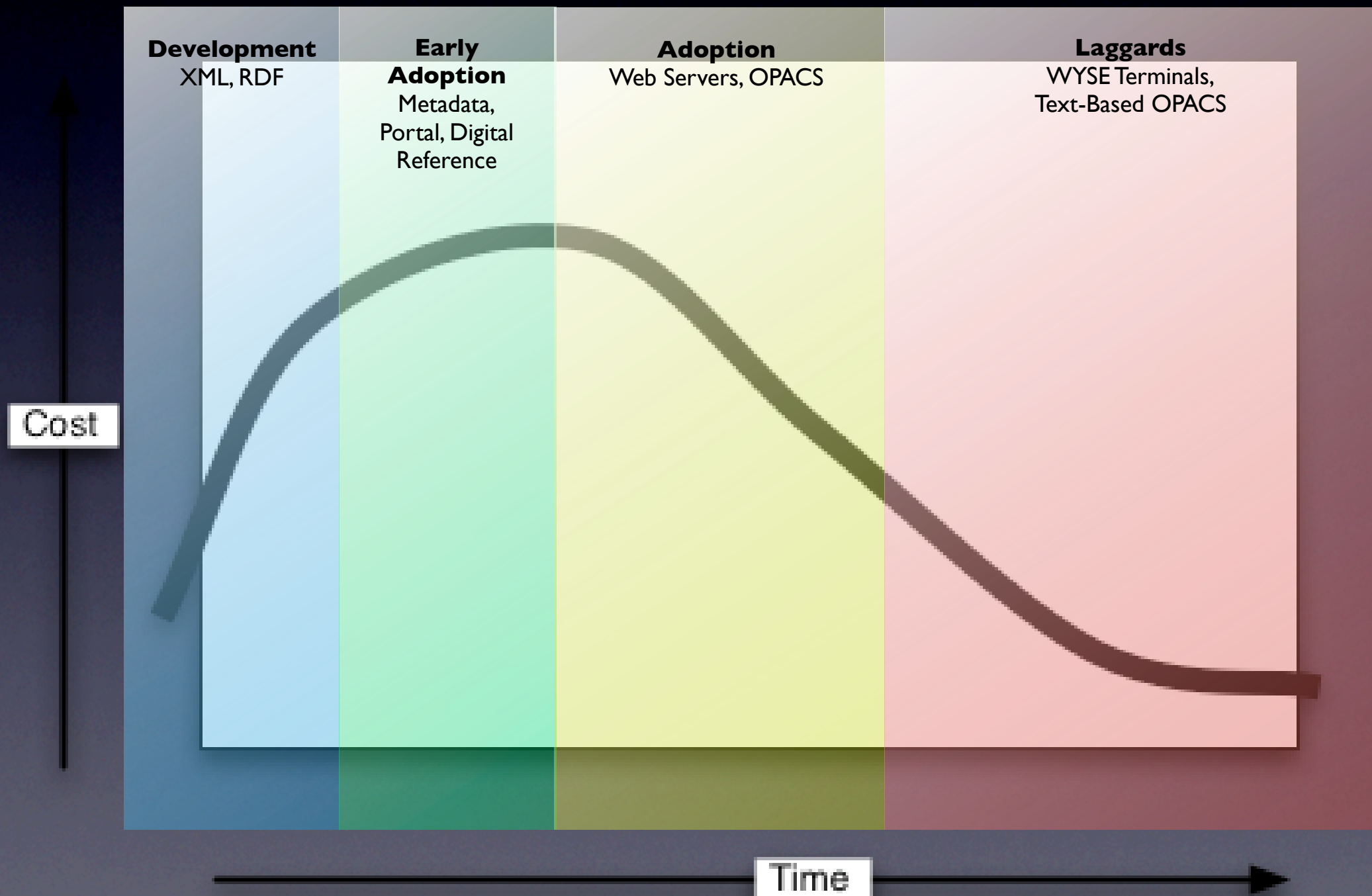


# Costs on a Curve





# Costs on a Curve



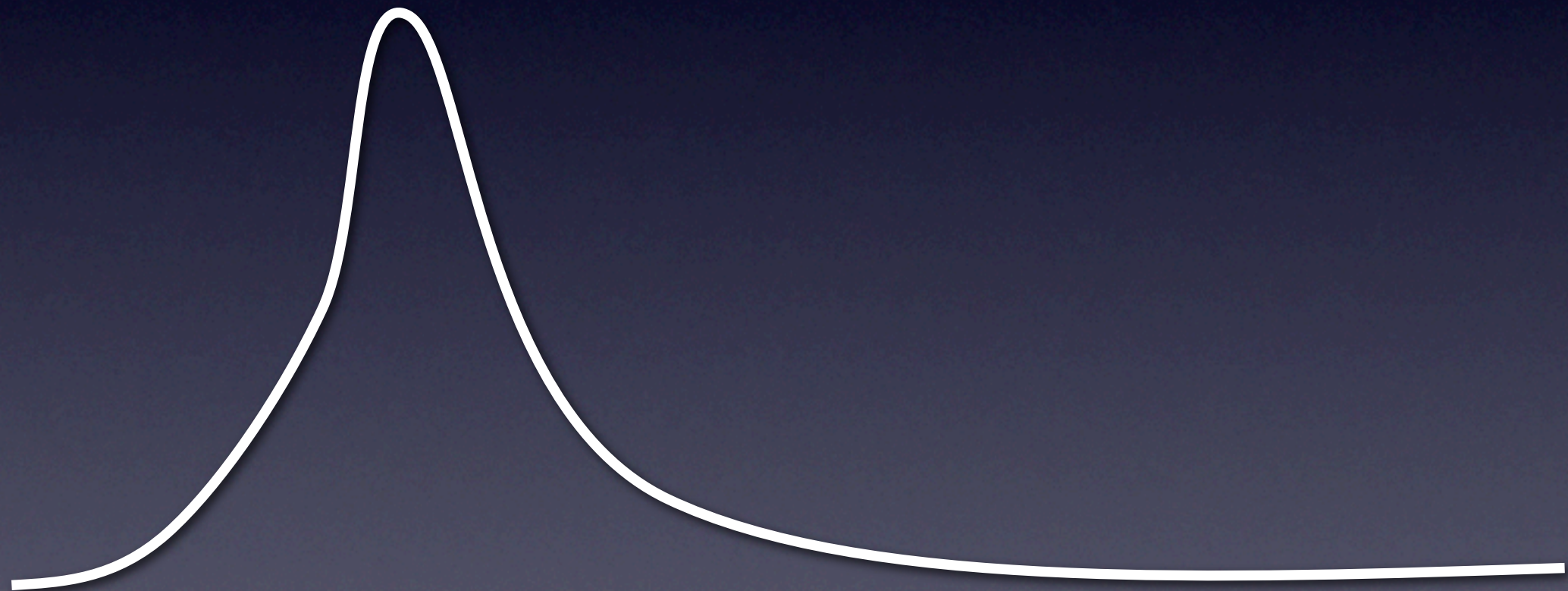


# Learning Curve





# Learning Curve with Web Development Environments





# Learning Curve with Web Development Environments?

- OS Integration
- Database
- Web Server
- Scripting Engine



# Proprietary Solutions

## Microsoft

- .ASP, .NET
- OS: Windows
- Database: MSSQL, Access
- Web Server: IIS
- Scripting Engine: ASP

## Macromedia

- ColdFusion
- OS: Windows, Linux, Unix
- Database: Various
- Scripting Engine: Coldfusion



# Advantages

- Software Reuse
- Basic Services: Security, Backup, Statistics, etc.
- Built-in Functions: Database Connectivity, Display, XML, etc.



# Disadvantages

- Locked Into Vendor Design Path and Timeline
- OS Lock-In
- Limited Ability to Disseminate Product
  - Expensive to Replicate Environment



# Open Source Advantages

- A Great Deal of Pre-Existing and Diverse Work
- Large Scale Distributed Building Community
- Increasingly Sophisticated Systems
- Increasingly Standardized Development/Implementation Environment



# LAMP Emerges

- Linux - OS Integration
- Apache - Web Server
- MySQL - Database
- PHP, PERL, or Python - Scripting Engine





# So What Will Your Form Look Like?

- Your Face on the Internet IS the first Step in a Reference Interview





# Typical

The screenshot shows a web browser window titled "Patron" with the URL <http://www.questionpoint.org/crs/servlet/org.oclc.home.TFSRedirect>. The browser's address bar includes a search engine icon and the text "Google". The browser's bookmark bar shows "myWebCT", "MyYahoo", "Dave's World", "Institute Stuff", "Development", "Look at", and "Bookmarks".

The main content area is divided into two columns. The left column contains the following text:

**Onondaga County Public Library**  
447 South Salina Street, Syracuse, NY 13202-2494

Telephone: (315) 435-1900  
Email: [reference@onlib.org](mailto:reference@onlib.org)

**Welcome to Live Online Reference.**

Please enter the information requested on the right side of your browser window, and click the connect button.

24/7 Reference is a new service that lets you get answers to your questions in real time over the Internet. The service is staffed by reference librarians in Onondaga County and throughout the country.

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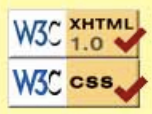
While you are waiting, you can browse the OCPL website:

- [Library Catalog](#)
- [Databases](#)
- [Internet Links](#)

The right column is a registration form for the 24/7 Reference service. It features a blue header with the "24/7 REFERENCE" logo and the text: "Please enter the following and click the 'Connect' button." Below the header is a checkbox with the text: "Check this box to make this session anonymous. [Please click here for explanation.](#)" The form includes several input fields: "Name (required)", "Email Address", "Confirm Email Address", "Your nearest Library:", and "Zip Code". A large text area is labeled "Your Question:". At the bottom of the form are two buttons: "Connect" with a right-pointing arrow and "Exit" with a red 'X' icon.



- Accessibility Info
- Subject Collections
  - Arts & Humanities
  - Business
  - Computers
  - Education
  - Entertainment
  - Health
  - Law & Government
  - Regional
  - Science & Tech
  - Social Science
- Ready Reference
  - Almanacs
  - Calendars
  - Dictionaries
  - More...
- Reading Room
  - Books
  - Magazines
  - Newspapers
- KidSpace
- TeenSpace
- Special Collections
  - Blogs
  - Literary Criticism
  - Science Fair
  - More...
- Searching Tools
  - FARQs
  - Pathfinders
  - Search this Site
  - Web Searching
- About the IPL
- IPL Audio/Video Tours
- Teach with the IPL
- Contact Us
- Ask a Question



### IPL Ask A Question Form

Need an answer fast? Hundreds of our most popular questions and answers are listed on our [Frequently-Asked Reference Questions](#) pages.

Want to know more about [how the IPL "Ask a Question" Service works?](#)

Please review our [Privacy Statement](#) before submitting your question.

\* required information

Name*	<input type="text"/>	
E-mail*	<input type="text"/> Provide a complete e-mail address (example: <i>fluggly@aol.com</i> ) so that we can reply.	If you have parental or mail controls turned on, please add <i>iplref@ipl.org</i> to your allowed mail list.
Confirm e-mail*	<input type="text"/> Enter the <b>same e-mail address</b> here as you did above.	This helps to ensure that we have your correct e-mail address, and that you will receive a reply as quickly as possible.
Where do you live?	<input type="text"/>	Knowing where you live helps us recommend resources that are relevant, and accessible, to your area.
Deadline for reply*	<input type="text" value="No Need By Date"/> †3 days are usually needed for us to reply.	†If you need an answer in less than 3 days, please consider these <a href="#">other resources</a> instead of the IPL.
Subject*	<input type="text" value="select..."/>	
How will you use this information? *	<input type="text"/>	Understanding the context and scope of your information needs helps us to deliver an answer that you will find useful.
Is this for a school assignment?	<input type="radio"/> Yes <input type="radio"/> No	
Your question*	<input type="text"/>	A human being will read your question, so please use complete sentences. The more you tell us, the better the answer will be. What do you already know about your subject or question?
Sources already consulted	<input type="text"/>	Knowing where you've already looked will help us keep from sending you someplace you've already been.

Submit Question

Please review our [Privacy Statement](#) before submitting your question.



Ask a Librarian (Library of Congress)

http://www.loc.gov/rr/askalib/ Google

myWebCT MyYahoo Dave's World Institute Stuff Development Look at Bookmarks

Library of Congress >> Especially for Researchers



# Ask a librarian...

Chat with a Librarian




an online reference service from the Library of Congress

[Reference Correspondence Policy](#) - [Error Reports](#) - [Virtual Reference Shelf](#) - [Virtual Programs and Services](#)


Select a link below, based on the subject of your question:

<p><b>General Collections</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> <a href="#">Business</a></li> <li><input type="checkbox"/> <a href="#">Humanities/Social Sciences</a></li> <li><input type="checkbox"/> <a href="#">Law</a> <b>NEW!</b></li> <li><input type="checkbox"/> <a href="#">Local History/Genealogy</a></li> <li><input type="checkbox"/> <a href="#">Newspapers/Periodicals</a> </li> <li><input type="checkbox"/> <a href="#">Science/Technology</a> </li> </ul>	<p><b>International Collections</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> <a href="#">African/Middle Eastern</a></li> <li><input type="checkbox"/> <a href="#">Asian</a></li> <li><input type="checkbox"/> <a href="#">European</a></li> <li><input type="checkbox"/> <a href="#">Hispanic (select a language):</a> <ul style="list-style-type: none"> <li>- <a href="#">English</a></li> <li>- <a href="#">Español</a></li> <li>- <a href="#">Português</a></li> </ul> </li> </ul>	<p><b>Special Formats &amp; Genre</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> <a href="#">American Folklife Center</a></li> <li><input type="checkbox"/> <a href="#">Geography &amp; Maps</a></li> <li><input type="checkbox"/> <a href="#">Manuscript</a></li> <li><input type="checkbox"/> <a href="#">Microform</a></li> <li><input type="checkbox"/> <a href="#">Motion Pictures &amp; Television</a></li> <li><input type="checkbox"/> <a href="#">Music &amp; Performing Arts</a></li> <li><input type="checkbox"/> <a href="#">Prints &amp; Photographs</a></li> <li><input type="checkbox"/> <a href="#">Rare Books &amp; Special Collections</a></li> <li><input type="checkbox"/> <a href="#">Recorded Sound</a></li> </ul>
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**Digital Collections**

- [American Memory Historical Collections](#) 
- [Digital Reference Team](#) 
- [Learning Page \(for K-12\)](#) 

**Other Library Programs and Services**

<ul style="list-style-type: none"> <li><input type="checkbox"/> <a href="#">Access to Collections</a></li> <li><input type="checkbox"/> <a href="#">Borrowing Accounts</a></li> <li><input type="checkbox"/> <a href="#">Cataloging in Publication</a></li> <li><input type="checkbox"/> <a href="#">Copyright Registration and Programs</a></li> <li><input type="checkbox"/> <a href="#">Federal Research Division</a></li> </ul>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <a href="#">Interlibrary Loan</a></li> <li><input type="checkbox"/> <a href="#">Nat'l Library Service for Blind/Physically Handicapped</a></li> <li><input type="checkbox"/> <a href="#">Preassigned Card Numbers</a></li> <li><input type="checkbox"/> <a href="#">Photoduplication Service</a></li> <li><input type="checkbox"/> <a href="#">Preservation</a> </li> </ul>
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▪ Still don't know where to send your question?

▪ Still don't know where to send your question?



# Ask a librarian...

an online reference service from the Library of Congress

Please read the following before you begin:

- You will receive a reply within five business days.
- This Ask a Librarian form uses QuestionPoint, a global, collaborative reference service. May we have your permission to forward your question outside the Library of Congress if necessary and to archive your question and corresponding answer?
- (All personal information will be removed prior to archiving.)
- See the Library of Congress policy on [privacy](#) for further clarification.



Digital Reference Team

[Link to Home Page](#)



Monday through Friday  
2:00 - 4:00 PM  
Eastern Time  
(except Federal Holidays)  
Today is  
Friday March 24 10:20 AM

## Questions

[Ask a Question](#) | [Check Your Questions and Answers](#)

Asterisk (\*) denotes required field.

\*E-mail Address:

\*Confirm e-mail address:

\*Question:

\*Your Name:

\*Reason for Research:

\*Education Level:

Mailing Address:

\*City and State/Province:

\*Zip/Postal Code:

\*Country:

Telephone Number:

Resources consulted (Where have you looked already?):

### Services we can provide

- Assistance using digital collections/services
- Assistance on searching the Library of Congress Online Catalog
- Response within 5 business days

### Reporting errors to the Library

- General errors: use our [error report form](#)
- Catalog/authority record errors: use our [Catalog/authority error report form](#)

### For other questions, try...

- [The Virtual Reference Shelf](#) - a selected listing of free Internet reference tools, compiled by the Library of Congress.
- For questions on using the Online Catalog, try the [Frequently Asked Questions](#)

### Some questions are better answered elsewhere:

- [Public Libraries](#) - your local public libraries may offer online services for finding information.
- See the Library's [MINERVA](#) project or the [Internet Archive](#).
- Technical information for [American Memory](#); [Digital Preservation](#) and [MARC Standards](#).

If you have any problems with this service, please use our [Ask a Librarian Error Report Form](#).

Please Note: Your reply will be sent via email. If you want to follow up, or check the progress of your answer, you will need to create a password the first time you visit our "Check your Questions and Answers" page. Use the address in the email notification you receive to set up your account.



# Build Your Own

 Pros	 Cons
Control	Responsibility
You Pick Features	You Create Features
Lots of Open Source	Open Source “Support”
Not Hosted	Not Hosted



# Triage

- Who Gets the Next Question? Who Decides?
- Automation Question Routing
  - Sandwich Interface:  
Question → Search  
→ Expert
- Consortial Level Issues
  - Know who you are “triaging” to





# Facets of Quality

## **User Transactions**

- Accessible
- Prompt Turnaround
- Clear Response Policy
- Interactive
- Instructive

## **Service**

### **Development and Management**

- Authoritative
- Trained Experts
- Private
- Reviewed
- Provides access to related information
- Publicize



# Answer Formulation/ Experts

- Are All Librarians Equal
- Including Experts from Across the Academy
- Resources to Use in an Answer
- Answer Policies
  - Types of Answers, Appropriate Use





# Tracking/Statistics

- Who Needs What Statistics?
- How Can we Anticipate Trends?
- How Can We Improve Quality?





# Quality Standards

- **Courtesy:** The behaviour of the library or institution's staff
- **Accuracy:** The “correctness” of answers provided by a digital reference staff
- **Satisfaction.** Users determination of their success in interacting with the digital reference service
- **Repeat Users:** The percentage of users that re-use a service after first encounters
- **Awareness:** The population user group's knowledge that the service exists
- **Cost:** The cost per digital reference



# Performance Measures

- Descriptive Statistics and Measures: Statistics and Measures to determine the scale and scope of a digital reference service.
- Log Analysis: Statistics that can be derived from analysis of logs generated by web and digital reference software packages
- User Satisfaction Measures: Statistics and metrics seeking to understand the user view of a digital reference service.
- Cost: Measures that gage outlay of financial resources to run an ongoing digital reference effort.
- Staff Time Expended: Measures to determine staff time dedicated to digital reference



<b>Descriptive</b>	<b>Log</b>	<b>User</b>	<b>Cost</b>	<b>Staff</b>
Number of digital reference questions received	Number of digital reference sessions	Awareness of Service	Cost of digital reference service	Percent of staff time spent overseeing technology
Number of digital reference responses	Usage of digital reference service by day of the week	Accessibility of service	Cost of digital reference service as a percent of total reference budget	Percent of staff time spent assisting users with technology
Number of digital reference answers	Usage of digital reference service by time of day	Expectations for service	Cost of digital reference service as a percent of total library or organizational budget	
Total reference activity	User's browser	Other sources user tried		
Percentage of digital reference questions to total reference questions	User's platform	Reasons for use		
Digital reference correct answer fill rate		Reasons for non use		
Digital reference completion rate		Satisfaction with staff		
Number of unanswered digital reference questions		Delivery mode satisfaction		
Type of digital reference questions received		Impact of service on user		
Total number of referrals		Additional services that need to be offered		
Saturation rate		User demographic data		
Sources used per question				
Repeat users (return rate)				



# Resource Creation

- Take Back the Web!





# TAKE THE WEB!



Mrs. Angelina Eberly firing off a cannon



# Do You Have Control of the Web?

- Can You Update Information on Your Web Site in 15 Minutes - From any Computer? From Home? From Tokyo?
- How Many “Brands” are on Your Web Site?
  - Library, Academy, EBSCO, ISI, OCLC...
- Is “Your Web Site” and the Academy’s the Same?
- What Does Your Site Promote...Librarians  
or Buildings?



# Key Technologies

- RSS/Blogs
- Web/Wiki
- IM
  - “Chat Reference” is not chat
- E-Mail
- 4 Colour Offset Printers and Large Format Ink Jet Printers





“I’m not a cataloger”





“I’m not a cataloger”





# Reference *IS* Tool Building

- Reference is a Delightful Island of Chaos in a Sea of Structure
- Pathfinders, Bibliographies
- Websites, Blogs, Wiki's
- Who is Better Qualified to Design Cross-Content systems?
- Open Source Comes to the Masses





# BYOS: Build Your Own Search Engine

- Google “Roll Your Own”
- Lot’s of Good Open Source Search Engine Packages
  - Sphider
  - Nutch





# Beyond Reference

- Cataloguing as Customer Service
  - Organize Data and Materials for Faculty and Other Units
- Archiving and Preservation
- Document Management



# Old Model

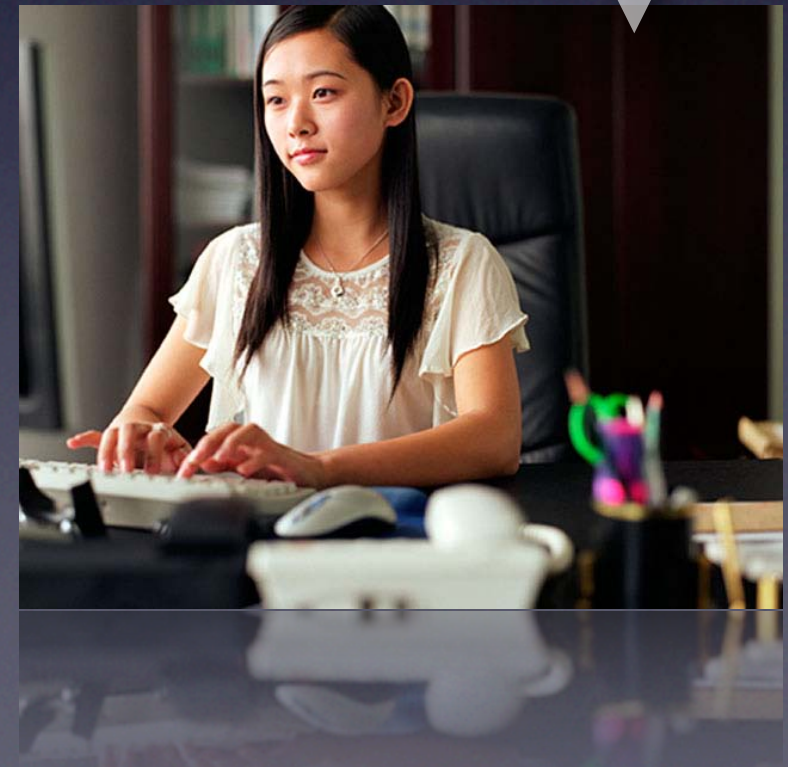
- Library as a Separate Process and Collection from the Academy's Core Business
- Enhance and Facilitate
- Emphasis on External Documents





# Old Model

- Library as a Separate Process and Collection from the Academy's Core Business
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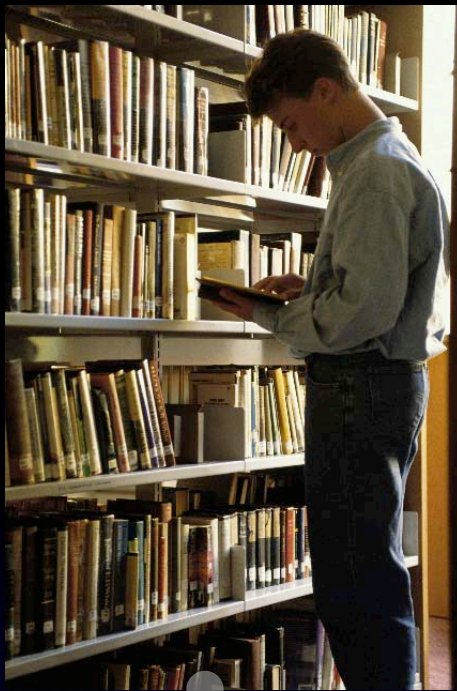




# New Model

- Library as Information “Collector” and “Enhancer” of the Organization’s Information
- Institutional Repository
- Emphasis on Synthesis
- Sees the Complexity of the Academy





Planning



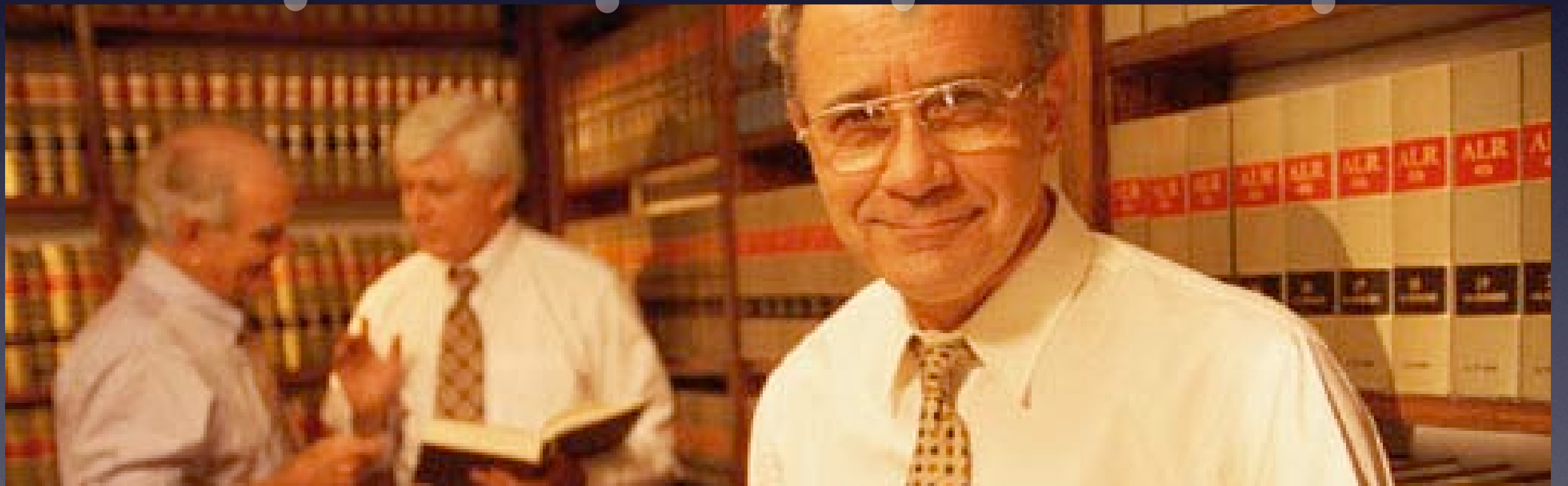
Gathering



Publishing



Disseminating





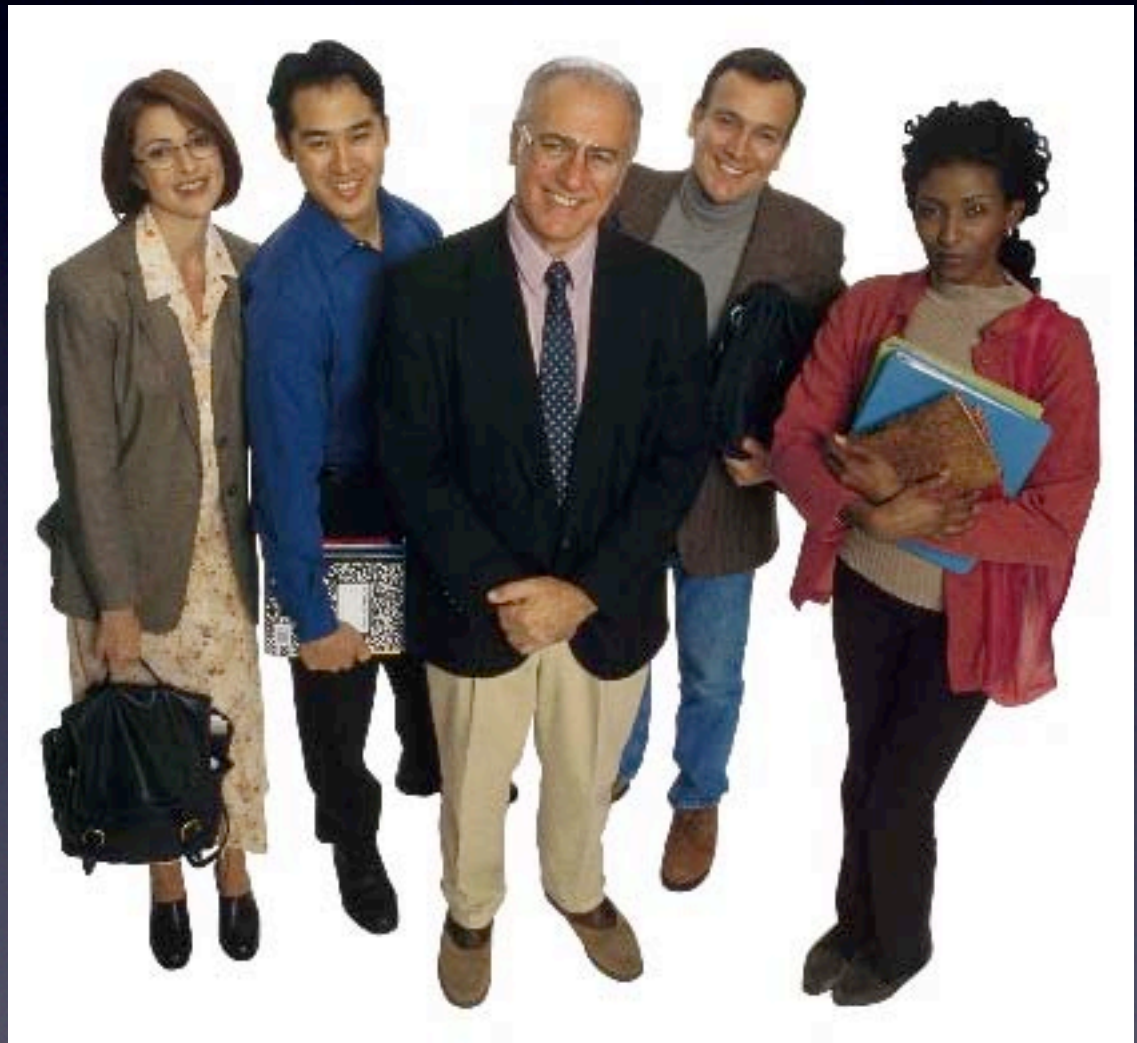
# What Does This Mean for Reference

- Don't Wait...Burn the Desk
  - or at least use it as cool furniture in your home like the card catalogues you store CD's in
- Become Part of Core Organizational Activities (Grants, Records Management, etc.)
- Attend Institutional Meetings



# Defining the Team

- Core Librarianship:  
Access, Organization,  
Design, Conservation
- Extended Family:  
Coders, Marketers,  
Content Experts
- Everything Old is New  
Again - Subject Scholars,  
Historians, etc...





# Some Ideas

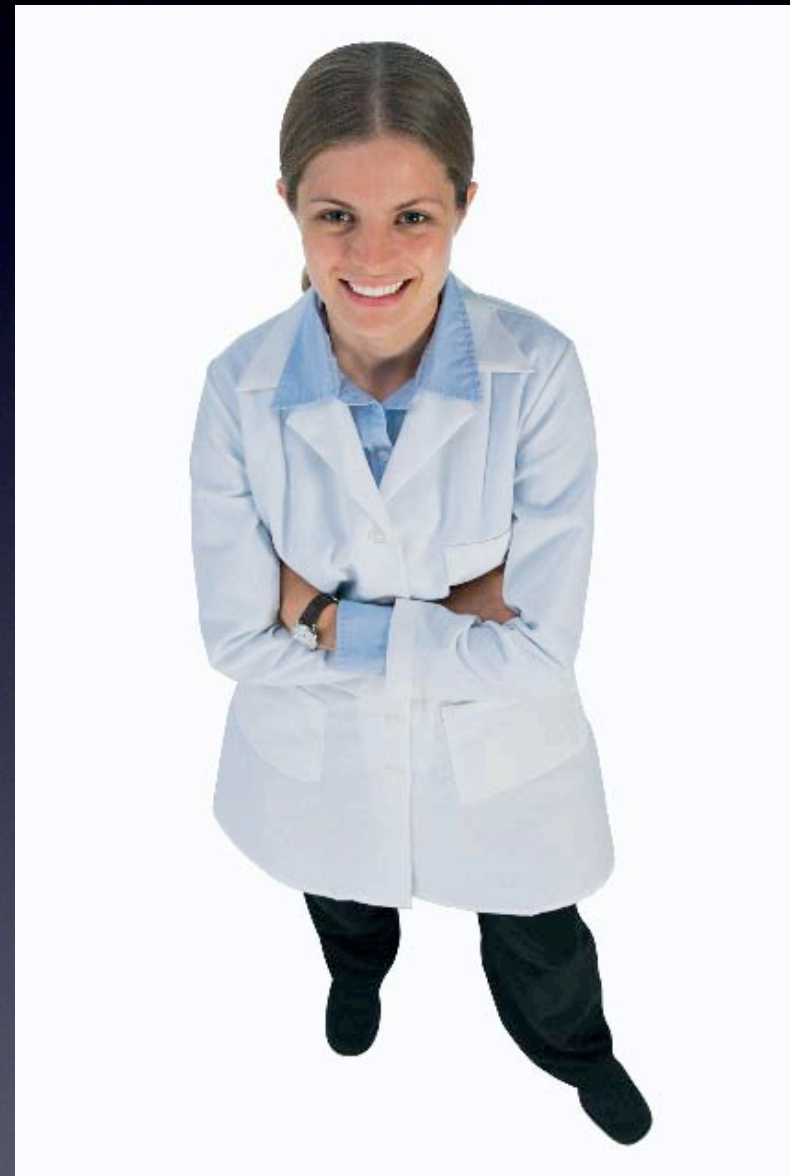
Projects and Tactics to Take  
Over the World





# Be an Active Part of the Tenure Process

- Begin an “In Depth” Citation Review Service
- Make It Part of Standing Tenure Practices





# Be an Active Part of the Research Process

- Be the Sustainability and Clearinghouse Portion of a Research Project
- Create a Depository Data Program
- Make It Part of Institutional Review





# Be an Active Part of the Training Process

- Banish the following: Bibliographic Instruction, BI - Use “Instruction”
- Create Information Instruction Training for the Organization (not just the community)
- Become the Instruction Materials Archive and Data Warehouse





# Be an Active Part of the Dissemination Process

- Be the Full Service Web Host for the Community
- More Than Just Space
  - Design, Blogs, Content Management, Document Delivery





# Questions, Corrections, Arguments

